



ONE CITY. ONE JACKSONVILLE.

City of Jacksonville, Florida

Lenny Curry, Mayor

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PROJECT CYCLONE SUMMARY May 8, 2020

Company:
Project Cyclone

Background:

Project Cyclone is a leading international transportation and logistics company, with a presence in Jacksonville. Cyclone is considering expanding its workforce in Jacksonville. In addition to Jacksonville, a few other cities are under consideration for the proposed expansion. If Jacksonville is selected, the company proposes to create a minimum of 100 new full-time jobs that would qualify for the QTI program by the end of 2021. The average annual wage of those jobs would be \$60,000, plus benefits, and qualify for a \$5,000 per job Qualified Targeted Industry (QTI) award. In addition, the company projects to create approximately 375 additional jobs at lower wage levels.

Project Cyclone has stated that the City of Jacksonville and State of Florida financial incentives are a material factor in their decision to expand their existing operation in Jacksonville, Florida.

# of Jobs To Be Created	Capital Investment	Intangibles
100 new jobs @ an average wage of \$60,000 no later than Dec. 31, 2021. An additional 375 new jobs at below QTI wage level	Estimated to be \$10.1 million, comprised of real estate improvements, IT equipment, furniture and fixtures, etc.	Supports the expansion of an existing transportation and logistics company, resulting in the creation of approximately 475 new full-time jobs.

Project Rationale & Benefits:

1. Supporting Project Cyclone will expand Jacksonville's logistics workforce network and expand the commercial tax base.
2. The annual payroll resulting from the 100 new full-time jobs is \$6 million (excluding benefits).

Project Incentives:

The City of Jacksonville proposes to provide:

- Participate in the State of Florida Qualified Targeted Industry (QTI) Tax Refund Program. The proposed QTI award is \$5,000 per job. The City portion is 20 percent of the QTI award, or \$1,000 per new qualified job created, up to a maximum of \$100,000. The QTI award will be payable after the job creation and average wage is verified by the Florida Department of Economic Opportunity over the proposed five-year payout, beginning in 2021.
- The project has an ROI of 9.73 for the City of Jacksonville.

The total amount of City incentives would be up to: \$100,000.

The State of Florida proposes to provide:

- The State's portion of the QTI is 80 percent of the award, or \$4,000 per job created up to \$400,000 in total. The QTI award will be payable after the job creation and average wage is verified by the Florida Department of Economic Opportunity over the proposed five-year payout, beginning in 2021.