SCOTT SHINE

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Jacksonville, Florida 32224

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SUMMARY

Scott Shine is an experienced professional with 35 years of business and management experience in marketing, advertising, public relations, research, and public policy.

EXPERIENCE

BUSINESS OWNER/MANAGER

Jacksonville, FL. 2004 - present

Shine Agency, Inc. / Shine Investment Holdings

- Delivering management and consulting services in the areas of marketing, communications, public policy and political campaign management.
- Provide clients with strategic plans, database marketing, micro targeting, media placement, copy and design elements of communications.

VICE PRESIDENT – MARKETING, E-COMMERCE

Bank of America

Jacksonville, FL. 1997 - 2002

- Responsible for all online promotions, advertising, management of staff, agency/vendor relationship.
- Management of partner relationships including AOL, Microsoft and Yahoo.

DIRECTOR OF PLANNING & MARKETING

The Nemours Foundation/Children's Clinics - 501c(3) Jacksonville, FL. 1992 – 1997

- Managed and directed market research, market planning, advertising and promotions.
- Conducted demand analysis and feasibility studies for new ventures.

MARKETING RESEARCH CONSULTANT

Market Horizons Inc. – a planning and market research firm Jacksonville, FL. 1991 – 1992

 Provided a comprehensive range of strategic planning and marketing research services to clients including Blue Cross & Blue Shield of Florida, AT&T Universal Card, Baptist Medical Center, American Transtech, Ryland Homes, Barnett Banks, Inc., WJCT-TV7 and others.

MANAGER, MARKETING RESEARCH

Barnett Banks, Inc.

Jacksonville, FL. 1988 - 1991

• Managed and directed the primary market research function at Barnett Banks, Inc.

MARKET RESEARCH ANALYST

Blue Cross & Blue Shield

Atlanta, GA./Jacksonville, FL. 1985 - 1988

Managed and reported findings from primary and secondary research projects.

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS

Virginia Commonwealth University, Richmond, VA. Bachelor of Science: Business Administration

AFFILIATIONS

School Choice Movement, Inc.

Executive Board Member 2018 - Present

<u>Duval County School Board</u> 2014 – 2018

Elected Representative, District 2

Jacksonville Mayor's Transition Team 2015

(Hon, Lenny Curry Administration) Member, Subcommittee on Infrastructure

City of Jacksonville Waterways Commission 2010 – 2014

Commissioner - Chairman Shellfish Subcommittee, Member FIND subcommittee

City of Jacksonville Downtown Development Review Board 2011 - 2014

Ex Officio Member

Florida Fish and Wildlife Conservation Commission 2009 – 2014

Certified Instructor - Range Safety Officer- NBEF Instructor

First Coast Tiger Bay Club 2008 - 2014

Member, Board of Directors

City of Jacksonville Ethics Commission 2009 – 2010

Commissioner - Member Legislative Affairs Subcommittee, By-laws Subcommittee.

Florida Open Beaches Foundation, Inc. 2004 – 2009

Founder, Board Member

City of Jacksonville Southeast Vision Plan Committee 2006 – 2008

Appointed citizen representative

Jacksonville Community Council 2003 - 2008

Member JCCI Forward, Ecotourism Forum, Forward Thinking Forum, Membership Committee

Windsor Park Property Owners Association 2004 - 2005

President, Board of Directors

Jacksonville Mayor's Environmental Advisory Board 2004 – 2005

(Hon, John Payton Administration) Member, organization representative

Youth Crisis Center of Northeast Florida 1995 - 2000

Member, Board of Directors, Public Relations Committee

American Marketing Association 1981 – 1997

Richmond, VA., Atlanta, GA. and Northeast FL. Chapters

AMA Positions Held: President, Vice President, and Board Member