

1 Introduced by Council Member White and Co-Sponsored by Council Members
2 Johnson and Carlucci and amended by the Rules Committee:

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5 **ORDINANCE 2024-714-E**

6 AN ORDINANCE APPROPRIATING \$120,000 FROM THE
7 ECONOMIC GRANT PROGRAM, MISCELLANEOUS
8 NON-DEPARTMENTAL EXPENDITURES ACCOUNT TO THE
9 MUNICIPAL DUES AND AFFILIATIONS - CHAMBER OF
10 COMMERCE, DUES AND SUBSCRIPTIONS ACCOUNT TO
11 PROCURE THE PROFESSIONAL SERVICES OF
12 JACKSONVILLE REGIONAL CHAMBER OF COMMERCE, INC.
13 ("JAX CHAMBER") TO ATTRACT AND RETAIN KEY
14 BUSINESS HEADQUARTERS IN DOWNTOWN JACKSONVILLE
15 AS DESCRIBED HEREIN; PROVIDING FOR CARRYOVER TO
16 SEPTEMBER 30, 2025; INVOKING THE EXEMPTION IN
17 SECTION 126.108(G) (EXEMPTIONS FROM COMPETITIVE
18 SOLICITATION), PART 1 (GENERAL REGULATIONS;
19 ETHICS AND TRANSPARENCY IN PUBLIC CONTRACTING),
20 CHAPTER 126 (PROCUREMENT CODE), *ORDINANCE CODE*,
21 TO ALLOW FOR A DIRECT CONTRACT WITH JAX CHAMBER;
22 WAIVING SECTION 118.107 (NONPROFITS TO RECEIVE
23 FUNDING THROUGH A COMPETITIVE EVALUATED AWARD
24 PROCESS), PART 1 (GENERAL PROVISIONS), CHAPTER
25 118 (CITY GRANTS), *ORDINANCE CODE*, TO ALLOW FOR
26 A DIRECT CONTRACT WITH JAX CHAMBER; APPROVING,
27 AND AUTHORIZING THE MAYOR, OR HER DESIGNEE, AND
28 THE CORPORATION SECRETARY TO EXECUTE AND DELIVER
29 ON BEHALF OF THE CITY AN AGREEMENT BETWEEN THE
30 CITY OF JACKSONVILLE AND JACKSONVILLE REGIONAL
31 CHAMBER OF COMMERCE, INC.; PROVIDING FOR

OVERSIGHT BY THE OFFICE OF ECONOMIC DEVELOPMENT;
PROVIDING AN EFFECTIVE DATE.

BE IT ORDAINED by the Council of the City of Jacksonville:

Section 1. Appropriation. For the 2023-2024 fiscal year, within the City's budget, there is hereby appropriated the indicated sum(s) from the account(s) listed in subsection (a) to the account(s) listed in subsection (b):

(The account information is attached hereto as **Exhibit 1** and incorporated herein by this reference)

(a) Appropriated from:

See **Exhibit 1** \$120,000

(b) Appropriated to:

See **Exhibit 1** \$120,000

(c) Explanation of Appropriation:

The funding above is an appropriation of \$120,000 from the Economic Grant Program, Miscellaneous Non-Departmental Expenditures account to the Municipal Dues and Affiliations - Chamber of Commerce, Dues and Subscriptions account to procure the professional services of Jacksonville Regional Chamber of Commerce, Inc. ("Jax Chamber") to attract and retain key business headquarters in downtown Jacksonville.

Section 2. Purpose. The purpose of the appropriation in Section 1 is to provide funding from the City of Jacksonville to Jax Chamber for the provision of services related to attracting and retaining key business headquarters in downtown Jacksonville as more specifically described in **Revised Exhibit 2**, labeled as "Revised Exhibit 2, Rev Term Sheet, September 16, 2024 - Rules" attached hereto and incorporated herein by this reference. The Jax Chamber will engage with businesses that have an existing presence in downtown Jacksonville to advocate for their expansion while also receiving

1 feedback on ways to improve the downtown experience. In addition, Jax
2 Chamber will provide an economic analysis and data on the impact of
3 attracting and maintaining corporate headquarters in downtown
4 Jacksonville.

5 **Section 3. Carryover.** The funds appropriated herein shall
6 not lapse but shall carryover to September 30, 2025.

7 **Section 4. Invoking the Exemption in Section 126.108(g),**
8 **Ordinance Code.** The City is hereby authorized to directly procure
9 the professional services of Jacksonville Regional Chamber of
10 Commerce, Inc. for the provision of services described herein.
11 Pursuant to Section 126.108(g) (Exemptions from competitive
12 solicitation), Part 1 (General Regulations; Ethics and Transparency
13 in Public Contracting), Chapter 126 (Procurement Code), *Ordinance*
14 *Code*, such procurement is exempted from competitive solicitation
15 because the supplies or services are to be provided by those
16 specifically prescribed within authorizing legislation. With the
17 exception of the foregoing, all other provisions of Chapter 126,
18 *Ordinance Code*, shall remain in full force and effect.

19 **Section 5. Waiver of Section 118.107, Ordinance Code.** The
20 provisions of Section 118.107 (Nonprofits to receive funding through
21 a competitive evaluated award process), Part 1 (General Provisions),
22 Chapter 118 (City Grants), *Ordinance Code*, are hereby waived to allow
23 for a direct contract with Jax Chamber. This waiver is justified
24 because Jax Chamber is regularly engaged in the business of growing
25 jobs and driving a thriving economy in Jacksonville and northeast
26 Florida. Jax Chamber's existing, often long-term, relationships with
27 businesses in Jacksonville and specifically in the downtown area are
28 the product of years of investment in the community, making it
29 uniquely situated to provide this economic service to the City.

30 **Section 6. Approval and Authorization to Execute.** There is
31 hereby approved, and the Mayor, or her designee, and the Corporation

1 Secretary are hereby authorized to execute and deliver on behalf of
2 the City a funding agreement with Jacksonville Regional Chamber of
3 Commerce, Inc. in an amount not-to-exceed \$120,000, payable in equal
4 quarterly installments upon delivery of the required quarterly
5 reporting, beginning on December 1, 2024, subject to the Term Sheet
6 attached hereto as **Revised Exhibit 2**, for a term commencing on August
7 21, 2024 through August 20, 2025, and all other contracts and
8 documents, including extensions, renewals and amendments to the
9 agreement, and to otherwise take all action necessary to effectuate
10 the intent of this Ordinance, subject to appropriate legal review and
11 approval by the General Counsel, or his or her designee, and the
12 City's Risk Management Division for appropriate insurance and
13 indemnification requirements in accordance with Section 128.601,
14 *Ordinance Code*.

15 **Section 7. Oversight Department.** The Office of Economic
16 Development shall oversee the project described herein.

17 **Section 8. Effective Date.** This Ordinance shall become
18 effective upon signature by the Mayor or upon becoming effective
19 without the Mayor's signature.

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21 Form Approved:

22
23 /s/ Mary E. Staffopoulos

24 Office of General Counsel

25 Legislation Prepared By: Mary E. Staffopoulos

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