



# Peter Helow

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## PROFESSIONAL SUMMARY

A goal-oriented Business Professional with 10+ years of volunteer and work experience. Strengths include strong communication skills, teamwork skills and the ability to multi-task. Motivated problem solver who builds brand awareness by executing successful programs.

## ACCOMPLISHMENT

2023 NEFBA Emerging Leaders Program

## SKILLS

- Strategic Planning
- Financial Modeling
- Geographic Information Systems
- Land Valuation
- Feasibility Studies
- Relationship Building

## WORK HISTORY

**LAND ACQUISITION** 03/2022 to CURRENT

**DR Horton | Jacksonville, FL**

Source, evaluate, and negotiate undeveloped and finished lot land deals through coordination with real estate professionals, land owners, and land development companies.

- Work closely with engineering partners and consultants to entitle land for development of multifamily and single family lots.
- Analyze and create financial pro formas in order to underwrite projects to meet corporate metrics.
- Monitor site specific due diligence including: soil analysis, wetland delineation, site plan creation, and survey and title work.
- Assist internal and external counsel to draft and edit contracts.

**BOARD MEMBER & MASTER OF CEREMONIES** 04/2017 to 04/2020

**Theology on Tap**

- Coordinated and marketed speaker events
- Strengthened program by improving quality of locations, topics, and speakers
- Boosted attendance by networking and utilizing social media accounts.

**BOARD MEMBER & DIRECTOR OF OUTREACH** 03/2017 to 04/2019

**Young Catholic Professionals**

- Developed and managed YCP Parish Ambassadors Program
- Represented YCP to the media and external constituency groups
- Fundraised to support the financial needs of the organization.

**PERSONAL LINES PRODUCER** 03/2017 to 03/2019

**Brightway Insurance**

- Generated \$600,000 in new business premium within two years
- Produced 300 new customers through cold calling, networking and various social media accounts
- Analyzed policy data and presented detailed summaries to decision makers
- Negotiated policy terms and conditions with respective underwriters to provide optimal results
- Created new opportunities and strengthened existing customer relationships.

**PROJECT INTERN** 07/2015

**Bakkar Group**

- Coordinated and executed weekly and monthly property inspections
- Obtained estimates for property maintenance
- Participated in investor meetings and conference calls.

## EDUCATION

**Business Administration** 05/2014

**Marshall University, HUNTINGTON, WV**

Credits: 50

**Bishop Kenny High School, JACKSONVILLE, FL** 01/2012