## **Economic Development Agreement**

## between

## The City of Jacksonville

and

## PAYSAFE PAYMENT PROCESSING SOLUTIONS LLC

## **Economic Development Agreement**

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## Exhibits:

Exhibit A - Description of the Project Parcel
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Exhibit C - Annual Survey
Exhibit D - Job Report

#### ECONOMIC DEVELOPMENT AGREEMENT

	This ECONOMIC DEVELOPMENT AGREEMENT (this "Agreement") is made this day
of	, 2023 (the "Effective Date"), between the CITY OF JACKSONVILLE, a municipal
corpoi	ration and a political subdivision of the State of Florida (the "City") and PAYSAFE PAYMENT
PROC	CESSING SOLUTIONS LLC, a Delaware limited liability company (the "Company").

## Article 1. PRELIMINARY STATEMENTS

#### 1.1 The Project.

The Company proposes to relocate its United States Headquarters to a to-be-purchased or leased location located in Jacksonville, Florida as more particularly described on <u>Exhibit A</u> attached hereto (the "<u>Project Parcel</u>"). The creation of jobs pursuant to Article 7 hereof, the purchase or lease of real property and the installation of the Improvements including tangible personal property (machinery and equipment) thereon, and the obligations of the Company under this Agreement are collectively referred to herein as the "<u>Project</u>." The proposed Project includes the purchase or lease of real property and the purchase and installation of the Improvements including tangible personal property (machinery and equipment) on the Project Parcel. The Project is expected to represent an estimated total Capital Investment of \$30,000,000 by or on behalf of the Company.

#### 1.2 Authority.

The City Council has authorized execution of this Agreement pursuant to City Resolution 2022--A (the "Resolution").

#### 1.3 City Determination.

The City has determined that the Project is consistent with the goals of the City in that the Project will, among other things:

- (a) create 600 New Jobs (defined below) with an average annual salary of not less than \$150,000;
- (b) generate significant new ad valorem taxes, including significant new tax revenues for the public school system;
- (c) create induced and indirect job effects which will have a positive impact on local small businesses; and
  - (d) promote and encourage private Capital Investment of not less than \$30,000,000.

#### 1.4 Coordination by City.

The City hereby designates the Economic Development Officer of the OED or his or her designee to be the Project Coordinator who will, on behalf of the City, coordinate with the Company and administer this Agreement according to the terms and conditions contained herein and in the Exhibit(s) attached hereto and made a part hereof. It shall be the responsibility of the Company to coordinate all project

related activities and all matters under this Agreement with the designated Project Coordinator, unless otherwise stated herein. Notwithstanding the foregoing or any other statements herein to the contrary, the OED is an office of the City and has no separate liability under this Agreement.

#### 1.5 Maximum Indebtedness.

The maximum indebtedness of the City for all fees, reimbursable items or other cost pursuant to this Agreement shall not exceed the sum of TEN MILLION ONE HUNDRED THOUSAND AND NO/100 (\$10,100,000.00).

#### 1.6 Availability of Funds.

The City's obligations under this Agreement are contingent upon availability of lawfully appropriated funds for the Project and this Agreement.

# Article 2. **DEFINITIONS**

As used in this Agreement, the following terms shall have the meaning set opposite each:

#### 2.1 Capital Investment.

Money invested by a company to purchase items that may normally be capitalized by a company in the normal conduct of its business.

#### 2.2 City Council.

The body politic, as the same shall be from time to time constituted, charged with the duty of governing the City.

#### 2.3 Full-Time Equivalent Job.

A job, or combination of jobs, in which the employee, or combination of employees, works for the Company at least 35 hours per week.

#### 2.4 Improvements.

All of the improvements that are incorporated into the Project on the Project Parcel, as further detailed in <u>Exhibit B</u> hereof. The Improvements include the purchase or lease of the Project Parcel and the purchase of tangible personal property (machinery and equipment) relating thereto.

#### 2.5 Metropolitan Statistical Area.

Duval, Clay, St. Johns, Nassau and Baker Counties.

#### 2.6 New Jobs.

Permanent Jobs new to the City with an average annual salary of not less than \$150,000.

#### 2.7 **OED.**

The Office of Economic Development and any successor to its duties and authority.

#### 2.8 Permanent Jobs.

Full-Time Equivalent Jobs created by the Company within Duval County.

#### 2.9 Person.

Any individual, corporation, general or limited partnership, limited liability company, limited liability partnership, joint venture, estate, trust, association, organization, governmental body or other entity or body.

#### 2.10 Substantial Completion.

"Substantially Completed", "Substantial Completion" or "Completion" means that the Project Parcel has been purchased or leased by the Company, and, as applicable, all permits have been finalized, a certificate of substantial completion has been issued by the contractor and verified by the architect of record, a certificate of occupancy has been issued and the Improvements are available for use in accordance with their intended purpose; subject to commercially reasonable punch list items, completion of tenant improvements and similar items.

Other capitalized terms not defined in this Article shall have the meanings assigned to them elsewhere in this Agreement.

# Article 3. APPROVALS; PERFORMANCE SCHEDULES

#### 3.1 Performance Schedule.

The Company and the City have jointly established the following dates for the performance of each party's respective obligations under this Agreement (herein called the "Performance Schedule"):

Completion of the purchase or lease of the Project Parcel by no later than December 31, 2023.

Creation and retention of 200 New Jobs by no later than December 31, 2023.

Creation and retention of an additional 200 New Jobs (400 total New Jobs) by no later than December 31, 2024.

Creation and retention of an additional 200 New Jobs (600 total New Jobs) by no later than December 31, 2025.

Substantial Completion of all Improvements related to the Project Parcel shall be by no later than December 31, 2025.

The City and the Company have approved this Performance Schedule. By the execution hereof, and subject to the terms of this Agreement, the Company hereby agrees to undertake and complete the

development of the Project in accordance with this Agreement and the Performance Schedule, and to comply with all of the Company's obligations set forth herein. The Company shall have the option to extend the Performance Schedule by up to one (1) year, for good cause shown by the Company (the "Extension Option"). Such request shall be made by the Company in writing to the OED, and shall be granted at the reasonable discretion of the Economic Development Officer of the OED.

#### 3.2 Approval of Agreement.

By the execution hereof, the parties certify as follows:

#### (a) Company certifies that

- (i) the execution and delivery hereof has been approved by all parties whose approval is required under the terms of the governing documents creating the particular Company entity;
- (ii) this Agreement does not violate any of the terms or conditions of such governing documents and the Agreement is binding upon the Company and enforceable against it in accordance with its terms;
- (iii) the person executing this Agreement on behalf of the Company is duly authorized and fully empowered to execute the same for and on behalf of the Company;
- (iv) the Company is duly authorized to transact business in the State of Florida and has received all necessary permits and authorizations required by appropriate governmental agencies as a condition to doing business in the State of Florida; and
- (v) the Company and its business operations are in compliance with all federal, state and local laws.
- (b) The City certifies that the execution and delivery hereof is binding upon the City to the extent provided herein and enforceable against it in accordance with its terms.

# Article 4. HEADQUARTERS RELOCATION GRANT

#### 4.1 Headquarters Relocation Grant; Amount.

The City shall make a headquarters relocation grant (the "HQ Relocation Grant") to the Company, in a total amount not to exceed \$1,500,000, payable in five (5) annual disbursements of \$300,000, with the first disbursement to be paid on the later of (i) October 31, 2023, and (ii) the date that is ninety (90) days after satisfaction of the Grant Conditions, and the subsequent disbursements to be paid on the successive anniversaries of such first payment. The City's obligation to make the HQ Relocation Grant is subject to the terms and conditions of this Agreement. The Company shall use the HQ Relocation Grant to pay for costs and expenses related to the Improvements. The Company will pay all costs and expenses related to the Project in excess of the HQ Relocation Grant amount.

#### 4.2 Payment of Initial Disbursement of HO Relocation Grant.

The City's obligation to pay the first disbursement of the HQ Relocation Grant shall be conditioned upon the prior occurrence of the following conditions precedent (collectively, the "Grant Conditions"):

- (a) The Company must furnish to the OED evidence satisfactory to the City that the Project Parcel was purchased or leased by the Company and the Company has relocated to the Project Parcel.
- (b) All property taxes on the Project and Project Parcel must be current, and the Company must be utilizing the Project facility in accordance with the uses described in this Agreement.
- (c) The Company must furnish to the OED evidence satisfactory to the City in its reasonable discretion that the Company is open for business at the Project Parcel, which is serving as the Company's United States national headquarters.
- (d) There shall be no uncured defaults on the part of the Company hereunder, and no events or conditions then in existence which, with the giving of notice or the passage of time, or both, would constitute a default by the Company hereunder.
- (e) The Company must promptly furnish to the OED evidence satisfactory to the City that any Improvements that have been Substantially Completed as of the date of such first payment have been constructed or made in accordance with all applicable building permits.

#### 4.3 Payment of Subsequent Disbursements of HQ Relocation Grant.

Notwithstanding anything in this Agreement to the contrary, the City's obligation to pay any subsequent disbursement of the HQ Relocation Grant shall be contingent upon the continuing compliance with the Grant Conditions and all other terms and conditions of this Agreement.

#### 4.4 Further disclaimer.

The HQ Relocation Grant shall not be deemed to constitute a debt, liability, or obligation of the City or of the State of Florida or any political subdivision thereof within the meaning of any constitutional or statutory limitation, or a pledge of the faith and credit or taxing power of the City or of the State of Florida or any political subdivision thereof, but shall be payable solely from the funds provided therefor in this Article 4. The City shall not be obligated to pay any portion of the HQ Relocation Grant except from the non-ad valorem revenues or other legally available funds provided for that purpose, and neither the faith and credit nor the taxing power of the City or of the State of Florida or any political subdivision thereof is pledged to the payment of any portion of the HQ Relocation Grant. The Company, or any Person claiming by, through or under the Company, or any other Person whomsoever, shall never have any right, directly or indirectly, to compel the exercise of the ad valorem taxing power of the City or of the State of Florida or any political subdivision thereof for the payment of any portion of the HQ Relocation Grant.

# Article 5. HEADQUARTERS RETENTION GRANT; AMOUNT

#### 5.1 Headquarters Retention Grant; Amount.

The City shall make a headquarters retention grant ("HQ Retention Grant") to the Company, in a total amount not to exceed Five Million Dollars (\$5,000,000), payable in equal, annual disbursements of \$500,000 over a ten (10) year period, commencing on the first October 31st to occur after the fifth and final disbursement of the HQ Relocation Grant in accordance with terms of this Agreement. The City's obligation to make the HQ Retention Grant is subject to the terms and conditions of this Agreement. The Company will pay all costs and expenses related to the Project in excess of the HQ Retention Grant amount.

#### 5.2 Payment of Disbursements of HQ Retention Grant.

The City's obligation to pay each disbursement of the HQ Retention Grant shall be conditioned upon the prior occurrence of the following conditions precedent (i) the continuing satisfaction of each of the Grant Conditions (as defined in Section 4.2 above), and (ii) the demonstration by the Company to the reasonable satisfaction of the City that the Company has retained 600 New Jobs at an average wage of no less than \$135,000 in accordance with this Agreement.

#### 5.3 Further disclaimer.

The HQ Retention Grant shall not be deemed to constitute a debt, liability, or obligation of the City or of the State of Florida or any political subdivision thereof within the meaning of any constitutional or statutory limitation, or a pledge of the faith and credit or taxing power of the City or of the State of Florida or any political subdivision thereof, but shall be payable solely from the funds provided therefor in this Article 5. The City shall not be obligated to pay any portion of the HQ Retention Grant except from the non-ad valorem revenues or other legally available funds provided for that purpose, and neither the faith and credit nor the taxing power of the City or of the State of Florida or any political subdivision thereof is pledged to the payment of any portion of the HQ Retention Grant. The Company, or any Person claiming by, through or under the Company, or any other Person whomsoever, shall never have any right, directly or indirectly, to compel the exercise of the ad valorem taxing power of the City or of the State of Florida or any political subdivision thereof for the payment of any portion of the HQ Retention Grant.

# Article 6. EMPLOYMENT CREATION GRANT; AMOUNT

#### 6.1 Employment Creation Grant; Amount.

The City shall make an employment creation grant ("<u>EC Grant</u>"), in a total amount not to exceed Three Million Six Hundred Thousand Dollars (\$3,600,000), payable in accordance with the terms of this Agreement. The maximum amount of New Jobs eligible for the EC Grant is 600. The maximum amount of the EC Grant payable per New Job shall be \$6,000, which shall be paid in twenty-five percent (25%) increments over a four-year period, beginning the first year in which such New Job is created in accordance with the terms and conditions of this Agreement, subject to the maximum amounts per year as set forth below. For purposes of clarity, annual disbursements shall be calculated as the product of the number of New Jobs verified as of each December 31st and \$1,500; provided, however, (i) under no

circumstances shall the City pay for more than 600 New Jobs, (ii) no New Jobs shall be paid for more than a four-year period, and (iii) the City shall not pay more in any year than the maximum amount payable per year as set forth below. The Company shall be eligible for the first disbursement on or around May 15, 2024 for those New Jobs created as of December 31, 2023. The City shall have no obligation to provide the EC Grant for the New Jobs or any portion thereof if the average wage of such New Jobs is less than \$135,000 or for any New Jobs for which the employee filling such New Job resides outside of the Metropolitan Statistical Area.

Notwithstanding anything in this Agreement to the contrary, the maximum disbursement of the EC Grant in any year shall be as follows:

Total Jobs per Year	No. of New Jobs per Year	New Job Creation Deadline	Fiscal Year (FY) for Payment	Maximum Scheduled Payment	Maximum Total Payments
200	200	12/31/2023	2023-2024	\$300,000	\$300,000
400	200	12/31/2024	2024-2025	\$600,000	\$900,000
600	200	12/31/2025	2025-2026	\$900,000	\$1,800,000
600			2026-2027	\$900,000	\$2,700,000
400			2027-2028	\$600,000	\$3,300,000
200			2028-2029	\$300,000	\$3,600,000

## 6.2 Further disclaimer.

The EC Grant shall not be deemed to constitute a debt, liability, or obligation of the City or of the State of Florida or any political subdivision thereof within the meaning of any constitutional or statutory limitation, or a pledge of the faith and credit or taxing power of the City or of the State of Florida or any political subdivision thereof, but shall be payable solely from the funds provided therefor in this Article 6. The City shall not be obligated to pay any portion of the EC Grant except from the non-ad valorem revenues or other legally available funds provided for that purpose, and neither the faith and credit nor the taxing power of the City or of the State of Florida or any political subdivision thereof is pledged to the payment of any portion of the EC Grant. The Company, or any Person claiming by, through or under the Company, or any other Person whomsoever, shall never have any right, directly or indirectly, to compel the exercise of the ad valorem taxing power of the City or of the State of Florida or any political subdivision thereof for the payment of any portion of the EC Grant.

# Article 7. JOB RETENTION/CREATION

#### 7.1 Job Creation or Retention Activities.

The Project will result in the creation of 600 New Jobs with an average annual salary of not less than \$150,000 within the City in accordance with the Performance Schedule above. Creation of the New

Jobs will be calculated by the City pursuant to this Agreement. Any New Job for which the employee filling such New Job does not reside within the Metropolitan Statistical Area shall not count toward the 600 New Jobs requirement.

An "employee" of Company means any person employed by Company or any of its affiliates or by any employee leasing company (or other similar third-party employer) to fill a Permanent Job position made available by Company and located at the Project Parcel. It is acknowledged and agreed that any of the New Jobs may be filled, in Company's discretion, by persons employed by Company, or by persons employed by any affiliate or any employee leasing company selected by Company. acknowledge and agree that it may be necessary for Company or any such affiliate or third-party employer to commence the recruitment, interviewing, consideration, selection and training of prospective employees to fill such New Jobs, or to hire employees, in sufficient time to commence its operations as soon as possible. In the event that the Company or any such affiliate or third-party employer found or finds it necessary to recruit, interview, consider, select or train any persons, or fill any New Jobs to be located at the Project Parcel as a result of this Agreement, before execution of this Agreement, such New Jobs shall not be considered or deemed to lose their status as New Jobs created in the City as a result of the Project and such persons shall not be considered or deemed to lose their status as employees to which such New Jobs have been made available or who hold such New Jobs. In the event that an employee of the Company does not physically work at the Project Parcel but such employee's job is based at the Project Parcel, then such employee shall not be disqualified from filling a New Job if the Company is able to demonstrate to the City that such employee resided within the geographical borders of the Metropolitan Statistical Area during the applicable period of employment. In addition to all other requirements in the Agreement, the Company shall provide any and all records and back-up documentation reasonably requested by the City in order to verify the residency of the Company's employees and the location of the New Jobs.

The Company shall provide to the OED prior to March 1<sup>st</sup> of each year this Agreement is in effect the annual reporting forms in the format of, and containing at a minimum the information on, **Exhibit D**. The New Jobs requirement will be assessed at the <u>earlier</u> to occur of (i) the date on which Company provides written notice to the OED that the required number of New Jobs have been created, or (ii) the applicable date as set forth in the Performance Schedule.

## Article 8. THE DEVELOPMENT

#### 8.1 Scope of Development.

- (a) The Company shall purchase and install, or cause to be purchased and installed, all Improvements including, without limitation, tangible personal property (machinery and equipment), in accordance with the terms and conditions of this Agreement.
- (b) The Company shall install all Improvements including, without limitation. tangible personal property (machinery and equipment), in accordance with all applicable building and permitting codes.

#### 8.2 Cost of Development.

Except as otherwise set forth in this Agreement, the Company shall pay at its sole cost and expense the cost of the Project, including, without limitation, all costs associated with purchasing and installing the Improvements and the tangible personal property (machinery and equipment) at no cost to the City.

## 8.3 Approval by Other Governmental Agencies.

All of the parties' respective rights and obligations under this Agreement are subject to and conditioned upon approval of the Project and all Project Documents (as defined in Section 10.1 below) by such other governmental agencies, whether state, local or federal, as have jurisdiction and may be required or entitled to approve them. Notwithstanding any provision of this Agreement to the contrary, the City does not guarantee approval of this Agreement or any aspect of the Project by any government authorities and agencies that are independent of the City.

#### 8.4 Authority of the OED to Monitor Compliance.

During all periods of purchase and installation of any tangible personal property, the Economic Development Officer of the OED and the City's Director of Planning and Development shall have the authority to monitor compliance by the Company with the provisions of this Agreement and the Project Documents. Insofar as practicable, the OED shall coordinate such monitoring and supervising activity with those undertaken by the City so as to minimize duplicate activity. To that end, during the period of installation and with prior notice to the Company, representatives of the City shall have the right of access to the Project Parcel and to every structure on the Project Parcel during normal business hours.

#### 8.5 <u>Timing of Completion.</u>

The purchase and installation of all Improvements including, without limitation. tangible personal property (machinery and equipment), shall be completed in accordance with the terms of the Performance Schedule.

#### 8.6 Construction and Operation Management.

Except as otherwise expressly provided herein, the Company shall have discretion and control, free from interference, interruption or disturbance, in all matters relating to the management, development, redevelopment, construction and operation of the Project, provided that the Company shall, in any event, conform to and comply with the terms and conditions of this Agreement, and all applicable state and local laws, ordinances and regulations (including without limitation, applicable zoning, subdivision, building and fire codes). The Company's discretion, control and authority with respect thereto shall include, without limitation, the following matters:

- (a) the construction and design of the Project, subject to the express terms and conditions of this Agreement;
- (b) the selection, approval, hiring and discharge of engineers, architects, contractors, subcontractors, professionals and other third parties (collectively the "Vendors") on such terms and conditions as the Company deems appropriate; provided however, that to the extent that the City furnishes to the Company the names and identities of Jacksonville-based Vendors, including without limitation Jacksonville-based minority Vendors, and to the extent that Company has the need to enter into contracts

with Vendors outside of persons employed by Company or companies affiliated with or controlled by Company or its principals, then Company agrees to include all such Jacksonville-based Vendors in the process established by Company for obtaining bids for any of the Improvements;

- (c) the negotiation and execution of contracts, agreements, easements and other documents with third parties, in form and substance satisfactory to Company; and
- (d) the preparation of such budgets, cost estimates, financial projections, statements, information, and reports as the Company deems appropriate.

# Article 9. REPORTING; SITE VISITS

#### 9.1 **Reporting.**

On an annual basis, and prior to March 1<sup>st</sup> of each year this Agreement is in effect, the Company shall submit reports to the OED regarding the number of New Jobs that have been created by Company at the Project Parcel, and all other activities affecting the implementation of this Agreement, including a narrative summary of progress on the Project. Samples of the general forms of these reports are attached hereto as <u>Exhibit C</u> (the "<u>Annual Survey</u>") and <u>Exhibit D</u> (the "<u>Job Report</u>"); however the City reserves the right to request specific data that may vary from the forms attached. Company shall also submit to the City its notice of ad valorem taxes paid as set forth in Section 4.2 hereof.

The Company's obligation to submit such reports shall continue until the Company has complied with all of the terms of this Agreement concerning the Project, the New Jobs, and the HQ Relocation Grant, HQ Retention Grant and EC Grant.

Within thirty (30) days following the request of the City, the Company shall provide the City with additional information reasonably requested by the City.

#### 9.2 Site Visits.

For so long as the City has any payment obligations to Company pursuant to this Agreement, Company shall permit representatives from the City's OED and other designated City personnel to monitor compliance by Company with the provisions of this Agreement. With at least two (2) days' prior written notice to Company, representatives of City shall have the right to tour the Project and access Company's records and employees related to the Project and this Agreement, during normal business hours, provided, however, that Company shall have the right to have a representative of Company present during any such inspection.

# Article 10. DEFAULTS AND REMEDIES

#### 10.1 General.

A default shall consist of the breach of any covenant, agreement, representation, provision, or warranty contained in (i) this Agreement (including, but not limited to, any failure to meet the reporting requirements described herein), (ii) the documents executed in connection with the Agreement and any other agreement between the City and the Company related to the Project, or (iii) any document provided

to the City relating to the Project or this Agreement (collectively, the "Project Documents"). A default shall also exist if any event occurs or information becomes known which, in the reasonable judgment of the City, makes untrue, incorrect or misleading in any material respect any statement or information contained in any of the documents described in clauses (i) – (iii) above or causes any Project Document to contain an untrue, incorrect or misleading statement of material fact or to omit to state a material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading.

If any such default or breach occurs under this Agreement, the City may refuse to pay any portion of the HQ Relocation Grant, HQ Retention Grant and EC Grant and additionally, may at any time or from time to time proceed to protect and enforce all rights available to the City under this Agreement by suit in equity, action at law or by any other appropriate proceeding, or damages, or other relief, or proceed to take any action authorized or permitted under applicable laws or regulations, including, but not limited to, terminating this Agreement. The City shall not act upon a default until it has given the Company written notice of the default and fifteen (15) business days within which to cure the default; provided, however, that the City may withhold any portion of the HQ Relocation Grant HQ Retention Grant and EC Grant immediately upon the occurrence of a default and throughout any notice or cure period. However, if any default cannot reasonably be cured within the initial fifteen (15) business days, Company shall have a total of sixty (60) days in which to cure such default, so long as Company has commenced and is diligently proceeding to cure such default within the initial fifteen (15) day period. Notwithstanding the foregoing, Company shall immediately and automatically be in default, and the City shall not be required to give Company any notice or opportunity to cure such default (and thus the City shall immediately be entitled to act upon such default), upon the occurrence of any of the following:

- (a) The entry of a decree or order by a court having jurisdiction in the premises adjudging the Company or any guarantor ("Guarantor") of Company's obligations hereunder or under the Project Documents, a bankrupt or insolvent, or approving as properly filed a petition seeking reorganization, arrangement, adjustment or composition of or in respect of the Company or Guarantor under the United States Bankruptcy Code or any other applicable federal or state law, or appointing a receiver, liquidator, custodian, assignee, or sequestrator (or other similar official) of the Company or Guarantor or of any substantial part of its property, or ordering the winding up or liquidation of its affairs, and the continuance of any such decree or order unstayed and in effect for a period of ninety (90) consecutive days; and
- (b) The institution by Company or Guarantor of proceedings to be adjudicated a bankrupt or insolvent, or the consent by it to the institution of bankruptcy or insolvency proceedings against it, or the filing by it of a petition or answer or consent seeking reorganization or relief under the United States Bankruptcy Code or any other similar applicable federal or state law, or the consent by it to the filing of any such petition or to the appointment of a receiver, liquidator, custodian, assignee, trustee or sequestrator (or other similar official) of the Company or Guarantor or of any substantial part of its property, or the making by it of an assignment for the benefit of creditors, or the admission by it in writing of its inability to pay its debts generally as they become due.

#### 10.2 **Specific Defaults.**

Additionally, for any of the specific events of default described in this Section 10.2 below, the parties agree that the City's damages recoverable from the Company shall include, but not be limited to, the following:

- (a) in the event reporting requirements are not met in the time period specified in Article 9 of this Agreement, the City will be entitled to withhold all disbursements of the EC Grant, HQ Retention Grant, and HQ Relocation Grant for any year during which any reporting requirements are not met.
- (b) If, by December 31, 2025, the Company fails to demonstrate an investment of at least \$30,000,000 of private funding in the Project and in relocation costs, as determined by the OED in its reasonable discretion, directly attributed to the relocation of the Company to the Project Parcel, the HQ Relocation Grant will be reduced on a pro rata basis, and the City may offset any remaining payments owed to the Company to reduce the amount of the HQ Relocation Grant, accordingly. In the event the pro rata reduction is greater than the outstanding balance owed before applying the pro rata reduction, the Company will repay the City such amounts of the HQ Relocation Grant previously paid to the Company as necessary to comply with this sub-paragraph (b).
- (c) If, by the date that is one (1) year after the fifth and final disbursement of the HQ Relocation Grant, the Company fails to demonstrate that all of the HQ Relocation Grant funds have been spent in payment for costs and expenses related to the Improvements, as determined by the OED in its reasonable discretion, then the City may offset any such amounts to reduce the amount of the HQ Retention Grant or EC Grant, accordingly. In the event the pro rata reduction is greater than the outstanding balance owed, the Company will repay the City such amounts of the HQ Relocation Grant previously paid to the Company as necessary to comply with this sub-paragraph (b).
- (d) In any year for which the Company is eligible for an HQ Retention Grant payment, in the event the Company fails to have maintained 600 New Jobs at an average wage of no less than \$135,000 during such year, the HQ Retention Grant will be forfeited for such year. Calculated on an annual basis by OED pursuant to this Agreement, any shortfall in the minimum 600 Permanent Jobs requirement will result in the forfeiture of that year's HQ Retention Grant payment. Notwithstanding the foregoing, in the event the Company is ineligible for an HQ Retention Grant payment in a given year, it shall remain eligible for subsequent payments in accordance with the terms and conditions of this Agreement.

The maximum combined repayment due under this Section 10.2 shall not exceed the total amount of the HQ Relocation Grant, HQ Retention Grant and EC Grant actually paid to the Company under this Agreement.

#### 10.3 Limitation of Liability.

For the avoidance of doubt, under no circumstances shall the City be entitled to specifically enforce any performance by the Company or any of its affiliates hereunder. In no event shall either party hereto be liable to the other for any punitive, speculative or consequential damages of any kind.

# Article 11. GENERAL PROVISIONS

#### 11.1 Non-liability of City Officials.

No member, official or employee of the City shall be personally liable to the Company or to any Person with whom the Company shall have entered into any contract, or to any other Person, in the event of any default or breach by the City, or for any amount which may become due to the Company or any other Person under the terms of this Agreement.

#### 11.2 Force Majeure.

No party to this Agreement shall be deemed in default hereunder where such a default is based on a delay in performance as a result of war, insurrection, strikes, lockouts, riots, floods, earthquakes, fires, casualty, acts of God, acts of public enemy, epidemic, pandemic, quarantine restrictions, freight embargo, shortage of labor or materials, interruption of utilities service, lack of transportation, severe weather and other acts or failures beyond the control or without the control of any party; provided, however, that the extension of time granted for any delay caused by any of the foregoing shall not exceed the actual period of such delay, and in no event shall any of the foregoing excuse any financial liability of a party.

#### 11.3 **Offset.**

City shall have the right to offset any amount owed by Company under or in connection with this Agreement against any payments owed by City under this Agreement. Such offsets shall be in addition to any other rights or remedies available under this Agreement and applicable law.

#### 11.4 Notices.

All notices to be given hereunder shall be in writing and personally delivered or sent by registered or certified mail, return receipt requested, or delivered by an air courier service utilizing return receipts to the parties at the following addresses (or to such other or further addresses as the parties may designate by like notice similarly sent) and such notices shall be deemed given and received for all purposes under this Agreement three (3) business days after the date same are deposited in the United States mail if sent by registered or certified mail, or the date actually received if sent by personal delivery or air courier service, except that notice of a change in address shall be effective only upon receipt.

#### (a) the City:

Economic Development Officer Office of Economic Development 117 West Duval Street, Suite 275 Jacksonville, Florida 32202

With a copy to:

City of Jacksonville
Office of the General Counsel
City Hall-St. James Building
117 West Duval Street, Suite 480
Jacksonville, Florida 32202

#### (b) The Company:

Paysafe Payment Processing Solutions LLC Town Center Two 5335 Gate Parkway Jacksonville, Florida 32256 Attn: Legal Dept.

With a copy to:

Paysafe Limited 25 Canada Square, Floor 27 London, England E14 5LQ Attn: Richard Swales

#### 11.5 **Time.**

Time is of the essence in the performance by any party of its obligations hereunder.

#### 11.6 Entire Agreement.

This Agreement constitutes the entire understanding and agreement between the parties and supersedes all prior negotiations and agreements between them with respect to all or any of the matters contained herein.

#### 11.7 Amendment.

This Agreement may be amended by the parties hereto only upon the execution of a written amendment or modification signed by the parties. Notwithstanding the foregoing, the Economic Development Officer of the OED is authorized on behalf of the City to approve, in his or her sole discretion, any "technical" changes to this Agreement. Such "technical" changes include without limitation non-material modifications to legal descriptions and surveys, ingress and egress, easements and rights of way, performance schedules (provided that no performance schedule may be extended for more than one year without Council approval), and design standards, as long as such modifications do not involve any increased financial obligation or liability to the City. Notwithstanding any other provision in this Agreement to the contrary, the Extension Option authorized in Section 3.1 hereof and the authority of the Economic Development Officer of the OED to extend the Performance Schedule as authorized by this Section shall not exceed one (1) year in the aggregate.

#### 11.8 Waivers.

Except as otherwise provided herein, all waivers, amendments or modifications of this Agreement must be in writing and signed by all parties. Any failures or delays by any party in insisting upon strict performance of the provisions hereof or asserting any of its rights and remedies as to any default shall not constitute a waiver of any other default or of any such rights or remedies. Except with respect to rights and remedies expressly declared to be exclusive in this Agreement, the rights and remedies of the parties hereto are cumulative, and the exercise by any party of one or more of such rights or remedies shall not preclude the exercise by it, at the same or different times, of any other rights or remedies for the same default or any other default by any other party.

#### 11.9 Indemnification.

Company shall indemnify, hold harmless and defend the City from and against, without limitation, any loss, claim, suit, action, damage, injury, liability, fine, penalty, cost, and expense of whatsoever kind or nature (including without limitation court, investigation and defense costs and reasonable expert and attorneys' fees and costs) related to any suits and actions of any kind brought against the City or other damages or losses incurred or sustained, or claimed to have been incurred or sustained, by any Person or Persons arising out of or in connection with: (i) any breach of any representation or warranty of Company contained or provided in connection with this Agreement; (ii) any breach or violation of any covenant or other obligation or duty of Company under this Agreement or under applicable law; (iii) any negligent act, error or omission, recklessness or intentionally wrongful conduct on the part of Company or those under its control that causes injury (whether mental or corporeal) to Persons (including death) or damage to property, whether arising out of or incidental to Company's performance under this Agreement or relating to the Project, except to the extent caused by the sole negligence of the City. Nothing contained in this paragraph shall be construed as a waiver, expansion or alteration of the City's sovereign immunity beyond the limitations stated in Section 768.28, Florida Statutes.

This indemnification shall survive the expiration or termination (for any reason) of this Agreement and remain in full force and effect. The scope and terms of the indemnity obligations herein described are separate and apart from, and shall not be limited by any insurance provided pursuant to this Agreement or otherwise. The term "<u>City</u>" as used in this Section 11.9 shall include all City's members, officers, officials, employees and agents.

#### 11.10 Severability.

The invalidity, illegality or unenforceability of any one or more of the provisions of this Agreement shall not affect any other provisions of this Agreement, but this Agreement will be construed as if such invalid, illegal or unenforceable provision had never been contained herein.

#### 11.11 Compliance with State and Other Laws.

In the performance of this Agreement, the Company must comply with any and all applicable federal, state and local laws, rules and regulations, as the same exist and may be amended from time to time. Such laws, rules and regulations include, but are not limited to, Chapter 119, Florida Statutes (the Public Records Act) and Section 286.011, Florida Statutes, (the Florida Sunshine Law). If any of the obligations of this Agreement are to be performed by a subcontractor, the provisions of this Section shall be incorporated into and become a part of the subcontract.

#### 11.12 Non-Discrimination Provisions.

In conformity with the requirements of Section 126.404, Ordinance Code, the Company represents that it has adopted and will maintain a policy of non-discrimination against employees or applicants for employment on account of race, religion, sex, color, national origin, age or handicap, in all areas of employment relations, throughout the term of this Agreement. The Company agrees that, on written request, it will permit reasonable access to its records of employment, employment advertisement, application forms and other pertinent data and records, by the Executive Director of the Human Rights Commission, or successor agency or commission, for the purpose of investigation to ascertain compliance with the nondiscrimination provisions of this Chapter 126, Part 4 of the Ordinance Code, provided

however, that the Company shall not be required to produce for inspection records covering periods of time more than one (1) year prior to the day and year first above written. The Company agrees that, if any of its obligations to be provided pursuant to this Agreement are to be performed by a subcontractor, the provisions of this Section 11.12 shall be incorporated into and become a part of the subcontract.

#### 11.13 Contingent Fees Prohibited.

In conformity with Section 126.306, Ordinance Code, the Company warrants that it has not employed or retained any Person, other than a bona fide employee working solely for the Company, to solicit or secure this Agreement, and that it has not paid or agreed to pay any Person, other than a bona fide employee working solely for the Company, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement. For the breach or violation of these provisions, the City shall have the right to terminate this Agreement without liability and, at its discretion, to deduct from the contract price, or otherwise recover, the full amount of such fee, commission, percentage, gift or consideration.

#### 11.14 Ethics.

The Company represents that it has reviewed the provisions of the Jacksonville Ethics Code, as codified in Chapter 602, *Ordinance Code*, and the provisions of the Jacksonville Purchasing Code, as codified in Chapter 126, *Ordinance Code*.

#### 11.15 Conflict of Interest.

The parties will follow the provisions of Section 126.110, *Ordinance Code* with respect to required disclosures by public officials who have or acquire a financial interest in a bid or contract with the City, to the extent the parties are aware of the same.

#### 11.16 Public Entity Crimes Notice.

In conformity with the requirements of Section 126.104, *Ordinance Code* and Section 287.133, Florida Statutes, the parties agree as follows:

The parties are aware and understand that a Person or affiliate who has been placed on the State of Florida Convicted Vendor List, following a conviction for a public entity crime, may not submit a bid on a contract to provide any goods or services to a public entity; may not submit a bid on a contract with a public entity for the construction or repair of a public building or public work; may not submit bids on leases of real property to a public entity; may not be awarded or perform work as a contractor, supplier, subcontractor, or consultant under a contract with any public entity; and may not transact business with any public entity, in excess of \$35,000.00, for a period of thirty-six (36) months from the date of being placed on the Convicted Vendor List.

#### 11.17 Survival.

Any obligations and duties that by their nature extend beyond the expiration or termination of this Agreement shall survive the expiration or termination of this Agreement and remain in effect. Without limiting the foregoing, all obligations for the payment of fees or other sums accruing up to the expiration or termination of this Agreement and all provisions relating to the City's right to conduct an audit shall survive the expiration or termination of this Agreement.

#### 11.18 Incorporation by Reference.

All exhibits and other attachments to this Agreement that are referenced in this Agreement are by this reference made a part hereof and are incorporated herein.

#### 11.19 Order of Precedence.

In the event of any conflict between or among the provisions of this Agreement and those of any exhibit attached hereto or of any amendment, the priority, in decreasing order of precedence shall be: 1) any fully executed amendment; 2) provisions in this Agreement; and 3) exhibits to this Agreement.

#### 11.20 Counterparts.

This Agreement may be executed in several counterparts, each of which shall be deemed an original, and all of such counterparts together shall constitute one and the same instrument.

#### 11.21 Independent Contractor.

In the performance of this Agreement, the Company will be acting in the capacity of an independent contractor and not as an agent, employee, partner, joint venturer or association of the City. The Company and its employees or agents shall be solely responsible for the means, method, technique, sequences and procedures utilized by the Company in the performance of this Agreement.

#### 11.22 Retention of Records/Audit

The Company agrees:

- (a) To establish and maintain books, records and documents (including electronic storage media) sufficient to reflect all income and expenditures of funds provided by the City under this Agreement.
- (b) To retain all client records, financial records, supporting documents, statistical records, and any other documents (including electronic storage media) pertinent to this Agreement for a period of six (6) years after completion of the date of final payment by the City under this Agreement, including auditable records pertaining to jobs filled by third-party employers. If an audit has been initiated and audit findings have not been resolved at the end of six (6) years, the records shall be retained until resolution of the audit findings or any litigation which may be based on the terms of this Agreement, at no additional cost to the City.
- (c) Upon demand, at no additional cost to the City, to facilitate the duplication and transfer of any records or documents during the required retention period.
- (d) To assure that these records shall be subject at all reasonable times to inspection, review, copying, or audit by personnel duly authorized by the City, including but not limited to the City Council auditors.
- (e) At all reasonable times for as long as records are maintained, to allow Persons duly authorized by the City, including but not limited to the City Council auditors, full access to and the right to examine any of the Company's contracts and related records and documents, regardless of the form in which kept.

- To ensure that all related party transactions are disclosed to the City. (f)
- To include the aforementioned audit, inspections, investigations and record keeping (g) requirements in all subcontracts and assignments of this Agreement.
- To permit Persons duly authorized by the City, including but not limited to the City Council (h) auditors, to inspect and copy any records, papers, documents, facilities, goods and services of the Company which are relevant to this Agreement, and to interview any employees and subcontractor employees of the Company to assure the City of the satisfactory performance of the terms and conditions of this Agreement. Following such review, the City will deliver to the Company a written report of its findings and request for development by the Company of a corrective action plan where appropriate. The Company hereby agrees to timely correct all deficiencies identified in the corrective action plan.
- If the result of any audit by the City establishes that the number of New Jobs or amount of private capital investment has been overstated by five percent (5%) or more, the entire expense of the audit shall be borne by the Company.
- Additional monies due as a result of any audit or annual reconciliation shall be paid within thirty (30) days of date of the City's invoice.
- Should the annual reconciliation or any audit reveal that the Company has overstated the (k) number of New Jobs or amount of private capital investment, and the Company does not make restitution within thirty (30) days from the date of receipt of written notice from the City, then, in addition to any other remedies available to the City, the City may terminate this Agreement, solely at its option, by written notice to the Company.

#### 11.23 Non-merger.

None of the terms, covenants, agreements or conditions set forth in this Agreement shall be deemed to be merged with any deed conveying title to the Project Parcel.

#### 11.24 Exemption of City.

Neither this Agreement nor the obligations imposed upon the City hereunder shall be or constitute an indebtedness of the City within the meaning of any constitutional, statutory or charter provisions requiring the City to levy ad valorem taxes nor a lien upon any properties of the City. Payment or disbursement by the City of any loan or grant amount hereunder is subject to the availability of lawfully appropriated funds. If funds are not available pursuant to a lawful appropriation thereof by the City Council, this Agreement shall be void and the City shall have no further obligations hereunder.

#### 11.25 Parties to Agreement; Successors and Assigns.

This is an agreement solely between the City and Company. The execution and delivery hereof shall not be deemed to confer any rights or privileges on any Person not a party hereto. This Agreement shall be binding upon Company and Company's successors and assigns, and shall inure to the benefit of the City and its successors and assigns. However, Company shall not assign, transfer or encumber its rights or obligations hereunder or under any document executed in connection herewith, without the prior written consent of the City, which consent may be withheld in the sole discretion of the City.

#### 11.26 Venue; Applicable Law.

The rights, obligations and remedies of the parties specified under this Agreement shall be interpreted and governed in all respects by the laws of the State of Florida. All legal actions arising out of or connected with this Agreement must be instituted in the Circuit Court of Duval County, Florida, or in the Federal District Court for the Middle District of Florida, Jacksonville Division. The laws of the State of Florida shall govern the interpretation and enforcement of this Agreement. Each party shall be responsible for the payment of its own attorneys' fees and costs incurred in connection with the enforcement of the terms of this Agreement.

#### 11.27 Civil Rights.

The Company agrees to comply with all of the terms and requirements of the Civil Rights Act of 1964, as amended, and the Civil Rights Act of 1968, as amended, and the antidiscrimination provisions of Chapter 126, Part 4, of the City Ordinance Code, and further agrees that in its operation under this Agreement it will not discriminate against anyone on the basis of race, color, age, disability, sex or national origin.

#### 11.28 Further Assurances.

Company will, on request of the City,

- (a) promptly correct any defect, error or omission herein or in any Project Documents;
- (b) execute, acknowledge, deliver, procure, record or file such further instruments and do such further acts deemed necessary, desirable or proper by the City to carry out the purposes of the Project Documents and to identify and subject to the liens of the Project Documents any property intended to be covered thereby, including any renewals, additions, substitutions replacements, or appurtenances to the subject property;
- (c) execute, acknowledge, deliver, procure, file or record any documents or instruments deemed necessary, desirable or proper by the City to protect the liens or the security interest under the Project Documents against the rights or interests of third persons; and
- (d) provide such certificates, documents, reports, information, affidavits and other instruments and do such further acts deemed necessary, desirable or proper by the City to carry out the purposes of the Project Documents and this Agreement.

#### 11.29 **Exhibits.**

In the event of a conflict between any provisions of this Agreement and any exhibit attached to or referenced in this Agreement, the provisions of this Agreement shall govern.

#### 11.30 Construction.

All parties acknowledge that they have had meaningful input into the terms and conditions contained in this Agreement. Company further acknowledges that it has had ample time to review this Agreement and related documents with counsel of its choice. Any doubtful or ambiguous provisions contained herein shall not be construed against the party who drafted the Agreement. Captions and

headings in this Agreement are for convenience of reference only and shall not affect the construction of this Agreement.

#### 11.31 Further Authorizations.

The parties acknowledge and agree that the Mayor of the City, or his designee, and the City's Corporation Secretary, or their respective designees, are hereby authorized to execute any and all other contracts and documents and otherwise take all necessary action in connection with this Agreement and the Resolution.

#### 11.32 Attorney's Fees.

Each party shall be responsible for its own attorneys' fees and costs in connection with any legal action related to this Agreement.

IN WITNESS WHEREOF, this Agreement is executed the day and year above written.

ATTEST:	CITY OF JACKSONVILLE
Ву:	By:
James R. McCain, Jr. Corporation Secretary	By: Lenny Curry, Mayor
WITNESS:	PAYSAFE PAYMENT PROCESSING SOLUTIONS LLC, a Delaware limited liability company
Print Name:	By: Name: Its:
Print Name:	100
Form Approved:	
Office of the General Counsel	
GC-#1534129-v7-PaysafeEconomic_Developr	nent_Agreement.docx

Encumbrance and funding infor	rmation for internal City use:
Account	
Amount <u>\$</u>	
do hereby certify that there is an unexappropriation sufficient to cover the fore	103(e), of the <i>Ordinance Code</i> of the City of Jacksonville, I expended, unencumbered and unimpounded balance in the egoing agreement; <i>provided however</i> , this certification is not ance of funding under this Contract. Actual encumbrance[s] uest[s], as specified in said Contract.

Contract Encumbrance Data Sheet follows immediately.

## LIST OF EXHIBITS

Exhibit A Description of the Project Parcel

Exhibit B Improvements

Exhibit C Annual Survey

Exhibit D Job Report

# Exhibit A Description of Project Parcel

Any real property located in Jacksonville, Florida that is approved by OED for the use of the Company as its United States headquarters.

# Exhibit B Improvements

The purchase or lease of all or a portion of a building located on the Project Parcel in Jacksonville, Florida and used as the Company's United States headquarters, and all improvements, including tangible personal property (machinery and equipment), installed by the Company in such building and/or any other offices occupied by the Company's employees that are located within Duval County, Florida.

#### Exhibit C

## **Annual Survey 2022**

Please complete the form below as it relates to the project for which you received City or State assistance. Should you have any questions, please call (904) 255-5447 or email OEDFinance@coj.net. Send completed form to: City of Jacksonville, Office of Economic Development, Finance and Compliance, 117 West Duval Street, Suite 275, Jacksonville, FL 32202, Fax: (904) 630-1019, Email: OEDFinance@COJ.NET

Company name:	
Mailing Address:	<del> </del>
Primary Contact Name:	
Primary Contact Title:	
Phone: E	mail:
Signature: F	eporting Date:
As of 12/31/2022:	
I. EMPLOYMENT INFORMATION	
Number of Jobs at Project Site	[1]
Number of Jobs at Project Site before Project	[2]
Net New Jobs (subtract line [2] from line [1]	
Average Wage of New Employees (excluding be	nefits) \$
Estimated cost of benefits as a percentage of Av	erage Wage %
II. CAPITAL INVESTMENT INFORMATION	
Project Land Costs	[3] \$
Project Structure Costs	[4] \$
Project Equipment Costs	[5] \$
Other Costs	[6] \$
Total Project Costs (sum [3] through [6])	\$
III. ASSESSED PROPERTY VALUE	
Assessed Value of Property on 2022	
Duval County Property Tax Bill:	

Amount of Taxes Paid: \$	Date Taxes Paid:
[8] & [7] fo lstoT	\$
Personal Property	\$[8]
Кеаl Ргорегtу	\$[4]

# IV. PLEASE PROVIDE A BRIEF DESCRIPTION OF THE STATUS OF THE PROJECT INCLUDING, WHERE APPLICABLE, AN OVERVIEW OF THE TYPE OF JOBS CREATED. V. PLEASE PROVIDE INFORMATION REGARDING AND COMMUNITY SERVICE ACTIVITIES IN WHICH YOU

OR YOUR EMPLOYEES HAVE PARTICIPATED THIS PAST YEAR.

#### **Exhibit D**

#### **Job Report 2022**

Please complete the form below as it relates to the project for which you received City or State assistance. Should you have any questions, please call (904) 255-5447 or email <a href="mailto:OEDFinance@coj.net">OEDFinance@coj.net</a>. Send completed form to: City of Jacksonville, Office of Economic Development, Finance and Compliance, 117 West Duval Street, Suite 275, Jacksonville, FL 32202, Fax: (904) 630-1019, Email: <a href="mailto:OEDFinance@coj.net">OEDFinance@coj.net</a>.

Company name:		
	,	
Primary Contact Name:		
Primary Contact Title:		
Phone:	Email:	
Signature*:	Reporting Date:	
Print Name:	<del></del>	

This form should be completed to document all jobs located at the project location as required in the Agreement. The first page of this form must be completed. The second page can either be completed with all required information or a report can be run from the company's HR system. Employees listed on this form must be on the Company's payroll as of December 31, 2022. The OED reserves the right to audit the Company's records to verify the information included on this form.

\*By signing this form, I hereby certify that the information in this Job Report and any accompanying documents is true and correct to the best of my knowledge, information and belief. (Please include a signature from a Vice President or higher ranking officer or in the case of an LLC, a manager or managing member.)

Benefits (Y/N)															
Full-Time (FT)/ Part-Time (PT)															
Employee Type (Company or 3" Party Employer)															
Title															
Employee's City Residence															
Employee ID #															
Name															