

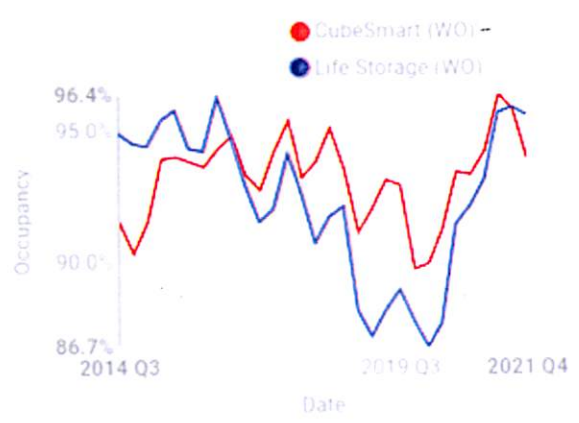
**From:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Sent:** Tuesday, May 3, 2022 1:39 PM  
**To:** marshall  
**Subject:** RE: jacksonville self storage market statistics

What does the WO mean in the parenthesis?

A. Boyd Simpson  
 President/ CEO  
 The Simpson Organization, Inc.

**From:** marshall  
**Sent:** Tuesday, May 3, 2022 1:22 PM  
**To:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Subject:** RE: jacksonville self storage market statistics

Occupancy



## Steve Diebenow

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**From:** Steve Diebenow  
**Sent:** Tuesday, May 3, 2022 3:20 PM  
**To:** Steve Diebenow  
**Subject:** FW: jacksonville self storage market statistics

PRINT ME PLEASE

## Steven Diebenow

DMH D

**From:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Sent:** Tuesday, May 3, 2022 3:08 PM  
**To:** Steve Diebenow <[SDiebenow@drivermcafee.com](mailto:SDiebenow@drivermcafee.com)>  
**Subject:** FW: jacksonville self storage market statistics

See trail below for updated market data.

A. Boyd Simpson  
President/ CEO  
The Simpson Organization, Inc.

**From:** marshall  
**Sent:** Tuesday, Măy 3, 2022 2:56 PM  
**To:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Subject:** RE: jacksonville self storage market statistics

It is.

**From:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Sent:** Tuesday, May 3, 2022 2:11 PM  
**To:** marshall [watermanacq.com](mailto:marshall@watermanacq.com) <[marshall@watermanacq.com](mailto:marshall@watermanacq.com)>  
**Subject:** RE: jacksonville self storage market statistics

Is the data you sent the most current ?

A. Boyd Simpson  
President/ CEO  
The Simpson Organization, Inc.

**From:** marshall  
**Sent:** Tuesday, May 3, 2022 1:46 PM  
**To:** Boyd Simpson <[boyd@simpsonorg.com](mailto:boyd@simpsonorg.com)>  
**Subject:** RE: jacksonville self storage market statistics

Wholly owned, as opposed to 3<sup>rd</sup> party managed.