



TREVOR LEE, AIA

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SKILLS & ABILITIES

Experienced leader with proven strategic vision and a track record of exceeding goals and building strong teams. Broad, deep foundation in the design and construction industry from finance and acquisition through design, construction, and asset management. Design-led approach to firm management with an emphasis on developing and mentoring future leaders.

EXPERIENCE

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| 2021 – Present | Managing Partner, <i>Hoefler Welker</i> <ul style="list-style-type: none">• Managing Partner over the southeast region with a focus on Florida• Responsible for firm wide leadership and growth across all markets |
| 2018 – 2021 | Principal, <i>HDR Architecture</i> <ul style="list-style-type: none">• Provides Southeast regional leadership for the Health sector, focusing on Florida, Atlanta, and Charlotte• Booked over \$26.4m net fees in 3 years |
| 2011-2018 | Managing Principal and Sr. Vice President, <i>Gresham Smith and Partners</i> <ul style="list-style-type: none">• Successfully promoted from Project Architect, to Corporate and Urban Design Principal/ Studio Head, to Managing Principal. Key responsibilities included:<ul style="list-style-type: none">○ Office leadership for 48 Architects and Interior Designers focused on Healthcare and Corporate markets○ Community leadership advocating the importance of Architecture and Firmwide capabilities in the region.○ One of 17 firm leaders who wrote the GSP Strategic Plan for 2020○ Grew the practice from 34 individuals with a \$6m ATBL, to 48 individuals and a \$10.2m ATBL (Add To Back Log), while maintaining high utilization and a .05% Error and Omission loss. |

- Participated directly in key strategic wins for Baptist, CSX, Fanatics, Ascension Health and Adventist Health, with a combined construction value over \$400m

2008-2011

Managing Partner, *Nekoda*

- Responsible for identifying, analyzing, procuring, and managing distressed assets in Northeast Florida. Key projects include
 - All cash acquisition of 11 condominiums from the FDIC.
 - Acquisition of bank owned raw land

2005-2008

Director of Development, *Haskell*

- Responsible for the development of strategic Senior Living facilities in California, New York, and Florida. Provided analysis, deal structure, and sale and leaseback terms for industrial and office projects. Key projects include:
 - Atherton Baptist Homes Master Plan, Finance, Marketing and 52 ILF rooms “The Courtyard”, California
 - Truman Annex ALF, Key West, FL
 - The Haskell Building Sale Leaseback, FL

2002-2005

Architect, *Haskell*

- Roles during this period included Intern Architect, Architect, and Assistant Project Manager (APM). Key accomplishments and projects include the following:
 - Completed the IDP program and passed all portions of the ARE within 24 months of graduating to receive licensure as an Architect in the State of Florida
 - Provided planning and design concept work for all markets within the company including Industrial, Commercial and Federal including:
 - General Electrical Aviation Engineering (GEAE) Learning Centre and Campus Master Plan, Ohio
 - Littoral Warfare Research Facility, Florida
 - Courthouse and Sports Complex Parking Garages, Florida
 - The Villages High School, Florida
 - Kingsbay Sandblast and Paint Facility, Georgia
 - Successfully transitioned to the field full-time as an APM for the construction of a 1,600 spot urban parking garage in Jacksonville, FL.

EDUCATION

- 1997-2002 Bachelor of Architecture Knoxville, The University of Tennessee
- Took third prize in the national AISC. Bethesda Maryland Wellness Center.
 - Won the Middle Tennessee AIA award for best student project. ORNL Lab and welcome center

COMMUNITY

Chairman of the Board for Gabriel House of Care at Mayo Clinic. 40 room hospitality house serving Cancer and Transplant Patients visiting Mayo Clinic Jacksonville for treatment. 2006-2012

Board Member and Chair of the Downtown Development Review Board (DDRB) for the City of Jacksonville. 2016-2024

Board Member of the Jacksonville Symphony Orchestra, 2018-2022

Dean's Advisory Board, University of Tennessee School of Architecture, 2018 - current

JAX Chamber Board Member 2022-present

Annual, written contributor to Arbus Magazine, annual Architecture edition, Jacksonville

Recognized donor for Art in Healing Spaces, Baptist/ MD Anderson
