PETER DEIULIIS, AIA, NCARB, LEED AP

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PROFESSIONAL SUMMARY

An accomplished Navy Veteran and Senior Architect with broad experience in numerous positions. Proven track record of achieving results in regional collaboration, workforce development, market analysis, and economic development. A talented Senior Project Manager who is well-versed in myriad relevant subjects. Strategic Leader with an extensive background in driving leadership, direction, and oversight. Significant experience drawing on cross-industry experience, sustainable strategies, thorough market analysis, and a focus on process improvements. Possess a comprehensive background in personnel development, resource development, organizational assessments, collaboration, communications, and strategic planning exercises. Record of success heading sections of a growing organization to expand capabilities, support growth, and contribute to business alignment. Career supported by work experience and education. Active Top Secret Clearance.

- Architecture
- Project Management
- Safety Management
- Personnel Development
- Problem Analysis
- Process Improvement
- Decision Making
- Lean Six Sigma
- Risk Analysis

LEADERSHIP PROFILE

- Organizational Leadership | Outstanding cross-functional partner, consensus builder, and thought leader in driving transformation and spearheading business development activities; a reputation for establishing cultures of excellence and inspiring diversified groups of 200+
- International Relations | Experienced communicating with top levels of the military chain of command; drove high-level requirements, strategic planning, and international partnerships toward national security and defense goals
- Cross-Functional Leadership | Engaged with leadership and clients in strategic discussions to provide outstanding Engineering and industry guidance to maximize long-term business objectives
- Training and Development | Analyzed organizational training needs to determine needs; planned, resourced, developed new ideas, and executed live, virtual, and constructive exercises; developed training assessments that met specified learning objectives

PROFESSIONAL EXPERIENCE

Michael Baker International | Jacksonville, FL. Department Manager - Architecture

2024 - Pres.

• Responsible for the day to day management and operations of five architecture staff; responsible for oversight of all projects being undertaken by the Department, including adherence to project scope, schedule, budget, and quality control; Responsible for staff utilization and the safety of the team; Responsible for developing and growing the team as well as maintaining positive client relations.

Jacobs | Jacksonville, FL. Federal Design Project Manager

2023 - 2024

 Responsible for managing Task Orders on the NAVFAC Southeast \$45 million IDIQ contract to include RFP receipt, team assembly, proposal development, negotiations, project kick-off and execution. Managed roughly \$1.2M in fee.

U.S. Navy Civil Engineer Corps | Various Locations Operations Manager (2022 – 2023)

2009 - 2023

- Assigned as the Primary Regional Operations Manager for Public Works offices at 8 installations throughout the Southeast. Responsible for NAVFAC SE product and service delivery to major installations consisting of 33 Officers, 548 civilians, and \$540M in annual programs.
- Managed Customer relations for Naval Education and Training Command, leading recurring meetings to discuss status of hi-viz projects from a \$1.2B portfolio.
- Lead an experienced group of 7 Project Managers in the development, contract execution and post award management of \$500M in design/construction projects.

Engineering and Acquisition Director (2019 – 2022)

- Led the Navy's busiest construction program in the Southeast US, completing \$260M in total work, \$120M alone in 2020 (\$20M more than closest base).
- Provided daily leadership to a group of 40+ engineers, construction, and contracting professionals during once in generation buildup at Naval Station Mayport; increased the organization's project execution by 30%.
- Personally drove the completion of the first of its kind \$10M Shiphandling trainer in record time ensuring thousands of sailors have access to necessary training to drive ships.
- Designated as #1 Lieutenant Commander in the command (amongst 11 throughout the region) in 2022 and recommended for early promotion to Commander.

Public Works Supervisor (2014 – 2016)

- Hand selected as the Facilities Director for the prestige installation of the USMC, home to the Commandant, numerous Generals and the President's Own Band.
- Directly led a department of 28 personnel in the planning, construction and maintenance of \$70M in historic facilities
 in support of dozens of Parades and Ceremonies showcasing the USMC. Personally selected to escort numerous VIPs,
 a Congressman, a Senator and the Secretary of the Navy.
- Helped set goals and work toward achieving them by educating 28 personnel about various resources available on the installation; boosted the knowledge in the organization.
- Leveraged advanced leadership and management skills to mentor and train 28 members with a special focus on compliance, continuous evaluation, and process improvement.

Assistant Public Works Supervisor and Construction Manager (2009 - 2014)

- Handpicked to manage \$49M in Military Construction at the "President's Hospital", including a massive and complex renovation to the galley which spanned 2 years over 7 phases and had national attention.
- Negotiated dozens of contract modifications; saved the Government and taxpayers nearly \$4M.
- Participate in executive planning sessions. Engage executives, stakeholders and process owners to develop changes and projects that aligns strategy, processes, and systems with business goals.
- Supervisory General Engineer providing daily leadership to in-house A/E division developing projects and RFP's.
- Performed concept design, including renderings and modeling for Main Gate entry and Staff NCO club.

WBRC Architects and Engineers | Bangor, Maine Architect

2001, 2004-2009

- Focused on Civic market sector; Job Captain for Churches, Public Safety Buildings, Courthouses, Post Offices.
- Programming, Conceptual Design, Schematic design thru Construction Administration.
- Architectural drafting and detailing, materials & code research, specification writing.
- Rendering, field verification, document checking & coordination, cost estimating.
- Client/Contractor communications, Design team coordination, management of production efforts.

EDUCATION | CERTIFICATION

Master of Science in Architecture, Urban Design Concentration | Virginia Polytechnic University | Alexandria, VA
Master of Architecture | Boston Architectural College | Boston, MA
Bachelor of Arts, Architecture | University of Maine | Augusta, ME

Lean Six Sigma: Green Belt | NCARB certified RA in FL, TX and CA | Previously Licensed Real Estate Sales Agent in FL LEED Accredited Professional | \$10M Contracting Warrant | DAWIA Acquisition Professional

TECHNICAL COMPETENCIES

Software: Microsoft Office Suite 365 | SharePoint | AutoCAD | Sketchup | Adobe Creative Cloud | ieFACMAN

Operating Systems: Microsoft Windows | Mac

AWARDS