

FIRST AMENDMENT
to
SERVICES CONTRACT
between
CITY OF JACKSONVILLE
and
WE CARE JACKSONVILLE, INC.
for
JAXCARECONNECT PROGRAM

This First Amendment to Services Contract (this “Amendment”) is made and entered into as of this ___ day of _____, 2021 (the “Effective Date”), by and between the **CITY OF JACKSONVILLE**, a municipal corporation existing under the Constitution and laws of the State of Florida (the “City”), and **WE CARE JACKSONVILLE, INC.**, a Florida not for profit corporation, with its principal offices located at 611 East Adams Street, Jacksonville, Florida 32202 (“Contractor”).

W I T N E S S E T H:

WHEREAS, the City and Contractor are parties to a Services Contract dated April 8, 2021 (City Contract #620467-21), pursuant to which Contractor has agreed to coordinate and manage the provision of a collaborative system of health care for uninsured residents of Jacksonville known as JaxCareConnect (the “Contract”);

WHEREAS, the City and Contractor have agreed to amend the terms of the Contract to increase by \$51,000 the amount of funds available under the Contract;

WHEREAS, the Contractor has agreed to use such additional funds to hire an administrative/marketing coordinator and to purchase back-end website technology tools for the JaxCareConnect program as described in the presentation made to the Jacksonville City Council’s Special Committee on Social Justice and Community Investment on May 24, 2021 and attached to this Amendment as Exhibit A (the “Additional Services”) and

WHEREAS, pursuant to Ordinance 2021-___-E, the Jacksonville City Council appropriated such funds and approved and authorized the execution of this Amendment by the City;

NOW THEREFORE, in consideration of the mutual covenants contained in this Contract, the parties agree as follows:

- 1. Background Facts.** The Recitals set forth above are true and correct and incorporated herein by this reference.
- 2. Capitalized Terms.** Unless otherwise defined herein, all capitalized terms shall have the meanings given to them in the Agreement.

3. **Compensation.** City shall pay Contractor for the Additional Services on a cost reimbursement basis each month for expenses incurred by Contractor during the prior month upon receipt of a proper invoice therefor in accordance with the terms of the Contract.

4. **Amendment to Maximum Indebtedness.** Section 3 of the Agreement shall be deleted in its entirety and replaced with the following provision:

3. Maximum Indebtedness. As required by Section 106.431, *Ordinance Code*, the City's maximum indebtedness for all products and services under this Contract shall be a fixed monetary amount not-to-exceed **ONE HUNDRED THIRTY-ONE THOUSAND AND NO/100 DOLLARS (\$131,000.00)**. All of the City's obligations under this Contract are contingent upon the availability of lawfully appropriated funds for the Services and this Contract.

5. **Authority.** Contractor represents and warrants to City that Contractor has full right and authority to execute and perform its obligations under this Amendment and the Agreement, and Contractor and the person(s) signing this Amendment on Contractor's behalf represent and warrant to City that such person(s) are duly authorized to execute this Amendment on Contractor's behalf without further consent or approval by anyone. Contractor shall deliver to City promptly upon request all documents reasonably requested by City to evidence such authority.

6. **Ratification of the Agreement.** The provisions of the Agreement shall remain in full force and effect except as expressly provided in this Amendment.

7. **Entire Agreement.** This Amendment is the entire agreement of the parties regarding the modifications to the Agreement as provided herein, and supersedes all prior agreements and understandings regarding such subject matter, and may be modified only by a writing executed by the party against whom the modification is sought to be enforced, and shall bind and benefit the parties and their respective successor, legal representatives and assigns.

8. **Counterpart Execution.** This Amendment may be executed in a number of identical counterparts, each of which for all purposes is deemed an original, and all of which constitute collectively one agreement. The parties further agree that the electronic transmission of all signatures shall constitute and be evidence of an executed Agreement.

[Remainder of page intentionally left blank]

IN WITNESS WHEREOF, the parties have executed this Amendment as of the Effective Date.

WE CARE JACKSONVILLE, INC.

WITNESS:

_____ By: _____
Angela Strain, Executive Director

ATTEST:

CITY OF JACKSONVILLE

By: _____ By: _____
James R. McCain, Jr. Lenny Curry
Corporation Secretary Mayor

Encumbrance and funding information for internal City use:
Account or PO Number:

Amount.....\$51,000.00

This above stated amount is the maximum fixed monetary amount of the foregoing contract. It shall not be encumbered by the foregoing contract. It shall be encumbered by one (1) or more subsequently issued purchase(s) that must reference the foregoing Contract. All financial examinations and funds control checking will be made at the time such purchase order(s) are issued.

In accordance with Section 24.103(e), of the Ordinance Code of the City of Jacksonville, I do hereby certify that there is an unexpended, unencumbered and unimpounded balance in the appropriation sufficient to cover the foregoing agreement; provided however, this certification is not nor shall it be interpreted as an encumbrance of funding under this Contract. Actual encumbrance[s] shall be made by subsequent purchase order[s], as specified in said Contract.

Director of Finance
City Contract Number: 620467-21

Form approved:

Office of General Counsel

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Exhibit A



JAXCARECONNECT

Presentation to City of Jacksonville
Social Justice and Community Investment
Committee, May 24th, 2021

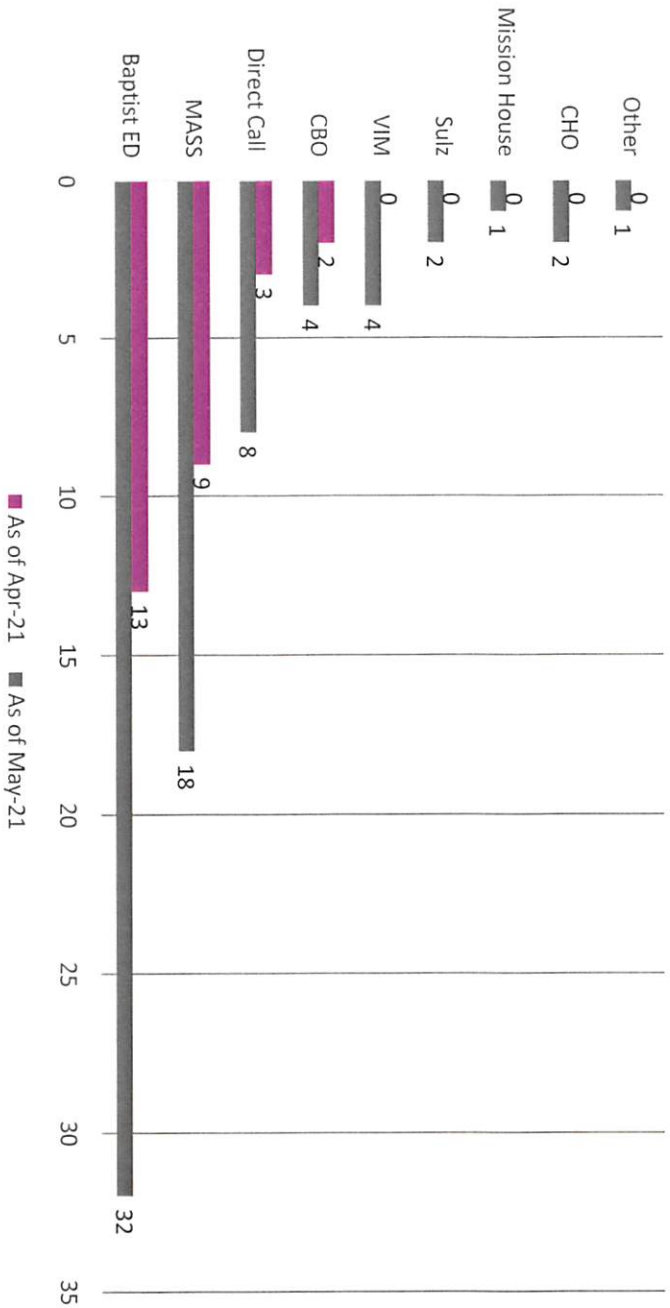


JaxCareConnect Updates

- Hired a Program Administrator (November 2020)
- Hired, onboarded and trained 2 Patient Health Advocates (February 2021)
- Received COJ Funding to hire a 3rd PHA, support capacity building, and technology (*PHA - June 4th start date*)
- Branding: Designed logo and our website is underway – goes live in June
- Identified a 3rd party evaluator: UNF's CCI
- Developed and piloting workflows; patient screenings, client referrals, SDOH screening and case management
- Supporting vaccination efforts and coordination with our clinic partners and Baptist Health
- PHA In-Clinic Shifts for patient resource appointments launched 4/13/2021 (team has been vaccinated)
- Exploring technology platforms for referrals, communication, documentation, health information exchange, and case management

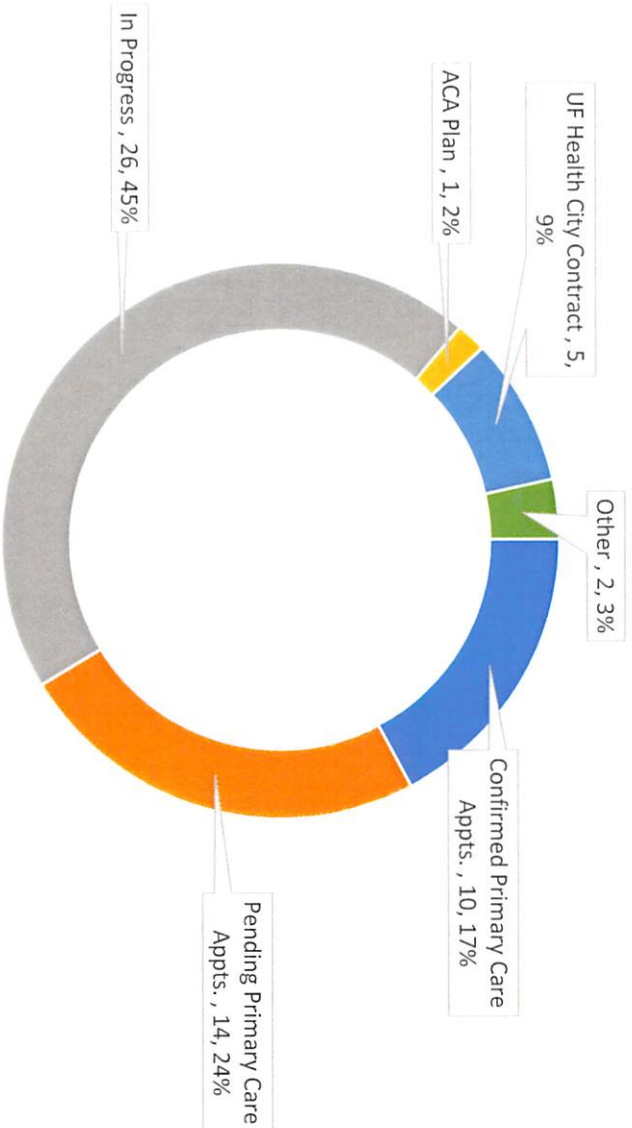
Soft Launch Phase: As of 5/21/21, JaxCareConnect has processed referrals for 72 clients from these sources:

**2018 data showed 6000 ER visits with a cost of 4.4 million. JaxCareConnect is moving into savings through increased connections to primary care for the uninsured.*



50 Clients Were Eligible For Program Support and Have Moved Successfully To Next Steps (69%)

(some individuals are duplicated below)



■ Confirmed Primary Care Appts. ■ Pending Primary Care Appts. ■ In Progress ■ ACA Plan ■ UF Health City Contract ■ Other



Referral / Patient Communications / HIE Platforms in Review

- CareMessage Light

- Florida Agency for Healthcare Administration (AHCA) Encounter

Notification Service (ENS) and Insurance Subscriber Lookup (Platform by

Audacious Inquiry/ AINQ)

- **Centralis Health** – Regional Health Information Organization (RHIO)

- **Unite Us** – sponsored closed-loop referral platform

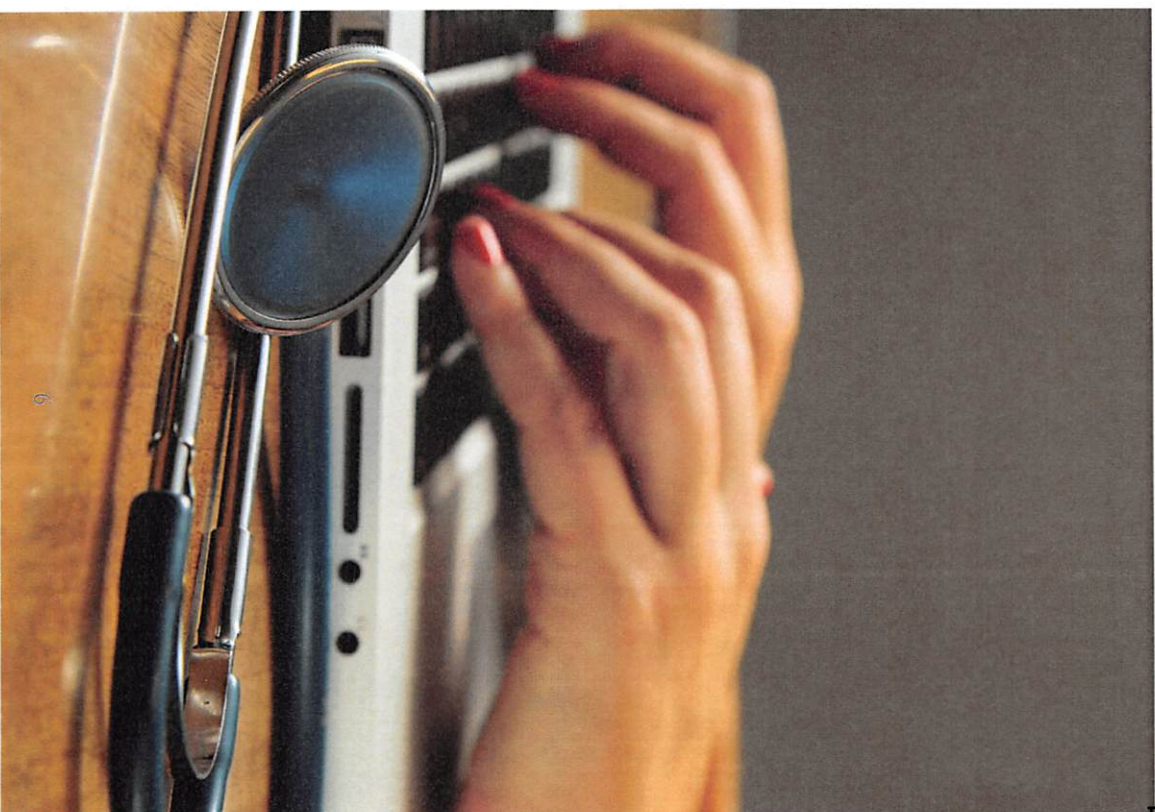
- **Aunt Bertha** – subscription-based closed-loop referral platform
-

JaxCareConnect Community Collaborations

Establishing **community partnerships** within the Jacksonville community is essential for our success and the success of our patients.

Community Partnerships:

- United Way of NEFL Financial Navigation Program
- **United Way of NEFL 2-1-1 Lyft Partnership**
- **Health Planning Council**
- Players Center for Child Health (FL KidCare)
- **JTA Marketing and Readiride**
- Lutheran Social Services
- Episcopal Children's Services
- American Heart Association
- Inspire to Rise



Additional Support to Extend Capacity / Reach:

- **Administrative / Marketing Coordinator (1 FTE)** – support data collection and collation, manage daily social media / online engagement, triage escalated patient calls for support, community event scheduling, triage inbound referrals outside of automated tools, and more; **Salary, Fringe, Equipment: \$50,000**
- **Back-end Website Technology Tools: \$1,000**

Total Request for Consideration: \$51,000



Contact Information

Jenny O'Donnell

Administrator

jodonnell@jaxcareconnect.org

904-674-6454



JAXCARECONNECT

Direct Line for Clients: 904-595-7770

Enhanced Website go-live in June!