## **MICHAEL S. JENKINS, JR.**

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# PROFESSIONAL HIGHLIGHTS

#### **AREAS OF STRENGTH**

- Programming (Python, C++, C#) and App Development
- Infrastructure, Database
   Mgmt., Computer Sys
   Mgmt. and Network
   Fundamentals
- Cyber Defense Certified
- QDM Certified
- SAFe Foundations
- Data Communication
- Principles of Economics
- Microsoft Office
- Web Programming & Design
- Discrete Mathematics

#### **LEADERSHIP EXPERIENCE**

- Sweetwater Athletic Association – Board Member (Spring 2024)
- Jacksonville Chamber Of Commerce – (Spring 2021)
- The Golden Chance Foundation- (Fall 2016-Present)
- New Memphis Inc.-
- Florida Agricultural & Mechanical University Campus Activities Board (C.A.B)
- FAMU Florida Information Technology Career Alliance
- Hope Haven (Spring 2011-Present)
- Miracle League (Fall 2012-Present)

#### **AFFILLIATIONS**

- Florida A&M University's IT Career Alliance (FITC)-Ambassador
- Association for Computer Machinery (ACM)- Member
- The Beta Nu Chapter of Alpha Phi Alpha Fraternity, Inc. –Treasurer (2017-2018)

#### **PROFESSIONAL SUMMARY**

Highly motivated senior strategic analyst with unique capabilities and experience in project management, development, infrastructure, governance, mobility, and support. Self-starter with a proven ability to lead and solve critical problems while maintaining a highly visible and accessible presence. Lead key implementations of customer-centric solutions, in Access Management, Governance Risk & Compliance, and Mobility Governance.

#### **EDUCATIONAL BACKGROUND**

**Harvard Business School** - Data Analytics/Accounting – 2019 Fall Graduate **Florida Agricultural & Mechanical University** – Computer Science (B.S.) – 2018

#### **PROFESSIONAL EXPERIENCE**

Legacy Restaurant & Bar Owner Jacksonville, Florida 01/2021- Present

- Create Standard operating procedures for optimal employee performance aligned with Health and safety regulations given by local and state enforcement offices
- Perform weekly market analysis to stay within market threshold for food and beverage purchases
- Manage and operate monthly budget of around 200K Month over Month
- Gross over 3M+ yearly during first 3 years of operation
- Ensure all employees pay aligns with laws and regulations set by the state of Florida.
- Build and manage processes to serve more than 1000+ customers weekly
- Manage all vendor and supplier relationships

#### **FedEx Services**

#### **Sr. Information Security GRC Analyst**

05/2018-Present

- Lead Partnership with external vendor to establish and build framework for Enterprise-Wide Control Self-Assessment program which assesses and monitors internal applications and projects compliance against Information Security Standards & Controls
- Lead key access governance review and remediation projects as it relates to HIPAA, PCI, SOX regulated applications.
- Develop streamlined mobility access request process for all non-exempt employees for all operating companies within the FedEx Enterprise
- Created discovery and removal processes of personal devices on the FedEx Corporate network reporting violations of company policy and cybersecurity risks.

#### Golden Boy Enterprises Owner

Jacksonville, Florida 02/2017-Present

- Facilitate and broker deals to acquire multiple real estate assets to operate as Short-Term rental properties
- Manage and operate multiple short-term rentals through 3<sup>rd</sup> party platforms VRBO, and Airbnb
- Create marketing plan and strategy covering the entire metro Jacksonville area.
- Manage and operate rental car fleet through 3<sup>rd</sup> party platform Turo.
- Ensure customer satisfaction, while addressing any concerns that may arise
- Manage and operate 20K monthly budget

## Only1Option, LLC. Business Partner

Tallahassee, Florida 08/2014-02/2021

- Organized a marketing team consisting of over 40 members to publicize brand events.
   in Tallahassee, FL, Washington, D.C, Miami, FL, Nashville, TN, and Detroit, MI, which is responsible for attracting 1500+ attendees per event.
- Formulated deals and contracts between business partners and venues hosting various events, resulting in more than \$90,000 in profit deals year over year.
- Solicited venture capitalists and sponsors, accumulating more than \$100,000 in capital investments.