

2021-478

## SACHA GIGI ACKERMAN

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2748 Post Street  
Jacksonville, FL

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### PROFESSIONAL EXPERIENCE

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#### Ackerman Cancer Center

*Director of Revenue & Strategic Development*

Jacksonville, FL | Oct 2020 – Present

Currently managing a full audit of every department within radiation oncology and urology practices based in Jacksonville and Amelia Island; optimizing operations and streamlining processes to improve the patient experience; restructuring current financial reporting frameworks to include actionable analytics to facilitate strategic decision-making; managing the archive and all acquisitions for the Ackerman Cancer Foundation's public art collection comprising over 250 works valued around \$5m.

#### Blum & Poe

*Financial & Production Coordinator*

Los Angeles, CA | Feb 2017 – Aug 2020

Oversaw all financial transactions and analysis for a major Los Angeles gallery with over \$50m in annual revenue; overhauled the pre-existing exhibition and project management processes; generated and managed consignment agreements and legal documents for all artworks and shows, including multiple international exhibitions featuring over 50 different artists each; worked directly with important collectors and institutions to facilitate major public art installations and acquisitions around the world.

#### Callan Fine Art

*Gallery Manager*

New Orleans, LA | May 2015 – June 2016

Was responsible for all day-to-day gallery operations including client communications and acquisition; maintained gallery space for new exhibitions; assisted in delivery and pickup of artworks; organized and updated all resumes, biographies, price lists, and images for represented artists.

#### Christie's

*Communications Manager, Longitude Magazine*

New York, NY | June – Aug 2013

Researched, wrote, and published articles for Longitude Watches Blog; met with clients and prominent dealers to learn about their business practices and perspectives on the timepiece and jewelry industries.

*Client Development Intern*

Hong Kong, China | June – Aug 2012

Created post-auction analysis reports for the Hong Kong, Geneva, and New York offices; managed and improved the comprehensive client subscription database for international "Important Watches" auction catalogs; researched and identified current and potential clients for the Asian Contemporary Art department.

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### EDUCATION

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#### Tulane University, A.B. Freeman School of Business

New Orleans, LA | May 2016

*Master of Business Administration, Strategic Management and Entrepreneurship*

- o Graduate Business Council and Honor Board Member
- o Community Service Award Recipient from the Lepage Center for Entrepreneurship & Innovation
- o Courses included: Burkenroad Reports (equity analysis & financial forecasting), Marketing Implementation, Competition & Strategy, Operations Management, New Venture Planning

#### Tulane University, School of Liberal Arts

New Orleans, LA | May 2014

*Bachelor of Arts, Art History and French*

- o Courses included: Art & Environment, Advanced French Literature, Early Modern Portraits, History of Latin American Art & Architecture, Art Encounters Between East Asia & the West