

2019-440

**Russell T. Jackson, MBA.**

Phone: 904.699.3480 – Email russjack@bellsouth.net

Address - 7882 Mattox Ave Jacksonville, FL 32219

**LEADERSHIP AND LEARNING PROFESSIONAL**

---

Talented, leadership and learning professional seeking an opportunity to fully utilize professional, educational and volunteer experiences to help make improvements in a social enterprising organization through leadership and initiatives emphasizing program and community development.

**EDUCATION**

---

Master's in Business - Leadership and Learning with a specialization in Instructional Leadership & Organizational Development - **Webster University** – 2012

Bachelor of Science Degree in business Management - **Jacksonville University** – 2006

**TECHNICAL SKILLS, PROGRAMS & APPLICATIONS**

---

- Proficient in Microsoft Office Suite
- Social Media & Online Applications: Facebook, LinkedIn, Twitter, Instagram

**LEADERSHIP & SOFT SKILLS**

---

- |                                |                                 |                           |
|--------------------------------|---------------------------------|---------------------------|
| • Decision Making              | • Delegation                    | • Detailed Oriented       |
| • Presentation/Public Speaking | • Energetic                     | • Self-awareness          |
| • Problem-Solving              | • Team-building & Collaboration | • Independent/ Autonomous |
| • Coaching & Mentoring         | • Observation & Assessment      | • Project Management      |
| • Supervising                  | • Conflict Management           | • Process Improvement     |
|                                | • Networking & Influence        |                           |

**EXPERIENCE**

---

***Business Owner, Financial Service Practice with New York Life***

**01/18 to present**

- Oversee community engagement initiatives including community events and community improvement projects and disaster recovery & preparedness efforts
- Analyze individuals financials to create a tax efficient retirement planning
- Manage resource development initiatives including fundraising campaigns/events, grants, sponsorships and in-kind donations
- Set up strategies with individuals to set up mortgage protection and college funding.
- Develop initiatives to support affordable budgeting, economic development and insurance services for clients
- Establish and maintain relationships with community partners, board members and business owners
- Draft and submit client reports
- Supervise my staff
- Facilitating training sessions and workshops
- Responsible for marketing and outreach of company and store programs and initiatives

***Walgreens -***

**04/05 to 01/18**

- Managed and operator a million dollar entity
- Organized community and wellness events
- Hired, trained and evaluated personnel on competencies
- Planned budgets and authorized payments and merchandise returns
- Coached and mentored leadership staff
- Maintained all reporting requirements and administrative duties
- I turned a non-profitable store to one that had generated three years of profitability
- Monitor and analyze client satisfaction surveys and created actionable steps

**CERTIFICATIONS AND TRAINING**

---

- Macro Asset Perspective
  - Insurance License 215
- Series 6 - financial Licensing

