

	Certified Mail Cost	Total Mail Cost	Average** Certified Cost per Year	** Average factors: COVID lockdown as 9 active months average, spread over 12 months: [(155k / 9 = 17k)*12 = 207k]
FY 20*	\$155,648.700	\$160,853.936		\$207,531.60
FY 21	\$232,031.320	\$242,799.007		\$232,031.32
FY 22	\$291,788.210	\$303,177.470		\$291,788.21
FY 23	\$161,325.840	\$167,843.117	\$251,977.43 / year	\$276,558.58
	\$840,794.070	\$874,673.530		\$266,792.704

There is no adjustment for the reduction in enforcement as the City reopened and was lax on certain business violations.
- and FY 23, Oct - April (7 mo. > 12) [(161k / 7 = 23k)*12 = 276k]

Cost of Certified / Potential Savings*	\$840,794.07
---	---------------------

* Since October 2019, adjusted for COVID lockdown** (adjustment does not include FY20 enforcement reduction on businesses after lockdown)
Note: There is no expected increase in first class mail, as FC mail is sent in conjunction with certified mail.

Account Detail by Postal Class Report | FY 20, FY 21

FY 20 Oct 2019-Sep 2020

Account	Class of Mail	Pieces	Postage	Fee Amount	Surcharge	Total Charged
ERCC011CE	1st Class Auto Letter	9,954	\$4,349.126	\$0.000	\$0.000	\$4,349.126
	1st Class Presort Letter	2	\$0.920	\$0.000	\$0.000	\$0.920
	1st Class Regular Flat	8	\$15.450	\$0.000	\$0.000	\$15.450
	1st Class Regular Flat-Certified	1	\$2.000	\$5.250	\$0.000	\$7.250
	1st Class Regular Letter	202	\$125.000	\$0.000	\$0.000	\$125.000
	1st Class Regular Letter w/Certified	27,143	\$13,614.700	\$142,026.750	\$0.000	\$155,641.450
	International 1st Class Mail	12	\$14.400	\$0.000	\$0.000	\$14.400
	Key In Postage	180	\$94.290	\$0.000	\$0.000	\$94.290
	No Class	275	\$0.000	\$0.000	\$0.000	\$0.000
	Priority Mail Express	23	\$606.050	\$0.000	\$0.000	\$606.050
	Total Amount	37,800	\$18,821.936	\$142,032.000	\$0.000	\$160,853.936

FY 21 Oct 2020-Sep 2021

Account	Class of Mail	Pieces	Postage	Fee Amount	Surcharge	Total Charged
ERCC011CE	1st Class Auto Letter	21,993	\$9,911.122	\$0.000	\$0.000	\$9,911.122
	1st Class Regular Flat	54	\$77.160	\$0.000	\$0.000	\$77.160
	1st Class Regular Flat-Certified	2	\$3.160	\$10.950	\$0.000	\$14.110
	1st Class Regular Letter	228	\$118.610	\$0.000	\$0.000	\$118.610
	1st Class Regular Letter w/Certified	39,579	\$20,143.940	\$211,216.950	\$0.000	\$231,360.890
	International 1st Class Mail	37	\$45.700	\$0.000	\$0.000	\$45.700
	Key In Postage	390	\$219.295	\$0.000	\$0.000	\$219.295
	No Class	103	\$0.000	\$0.000	\$0.000	\$0.000
	Priority Mail	2	\$18.600	\$0.000	\$0.000	\$18.600
	Priority Mail Express	13	\$342.550	\$0.000	\$0.000	\$342.550
Total Amount	62,401	\$30,880.137	\$211,227.900	\$0.000	\$242,108.037	

Account	Class of Mail	Pieces	Postage	Fee Amount	Surcharge	Total Charged
ERCC011CP	1st Class Auto Letter	10	\$4.50	\$0.00	\$0.00	\$4.50
	1st Class Regular Letter w/Certified	112	\$57.12	\$599.20	\$0.00	\$656.32
	Key In Postage	68	\$30.15	\$0.00	\$0.00	\$30.15
Total Amount	190	\$91.77	\$599.20	\$0.00	\$690.97	

ERCC011CE & ERCC011CP	1st Class Regular Flat-Certified					\$14.110
	1st Class Regular Letter w/Certified					\$232,017.210
	Total Amount					\$242,799.007

Account Detail by Postal Class Report | FY 22, FY 23

FY 22 Oct 2021-Sep 2022

Account	Class of Mail	Pieces	Postage	Fee Amount	Surcharge	Total Charged
ERCC011CE	1st Class Auto Letter	22,444	\$11,006.270	\$0.000	\$0.000	\$11,006.270
	1st Class Regular Flat	25	\$35.920	\$0.000	\$0.000	\$35.920
	1st Class Regular Flat-Certified	8	\$11.720	\$46.000	\$0.000	\$57.720
	1st Class Regular Letter	64	\$35.640	\$0.000	\$0.000	\$35.640
	1st Class Regular Letter w/Certified	46,757	\$25,256.890	\$266,473.600	\$0.000	\$291,730.490
	International 1st Class Mail	205	\$270.800	\$0.000	\$0.000	\$270.800
	Key In Postage	122	\$30.730	\$0.000	\$0.000	\$30.730
	No Class	691	\$0.000	\$0.000	\$0.000	\$0.000
	Priority Mail	1	\$9.900	\$0.000	\$0.000	\$9.900
	Total Amount	70,317	\$36,657.870	\$266,519.600	\$0.000	\$303,177.470

FY 23 Oct 2022- MAY 4, 2023 cont.

Account	Class of Mail	Pieces	Postage	Fee Amount	Surcharge	Total Charged
ERCC011CE	1st Class Auto Letter	11,863	\$6,209.077	\$0.000	\$0.000	\$6,209.077
	1st Class Regular Flat	18	\$28.320	\$0.000	\$0.000	\$28.320
	1st Class Regular Letter	213	\$129.060	\$0.000	\$0.000	\$129.060
	1st Class Regular Letter w/Certified	24,068	\$14,065.590	\$147,260.250	\$0.000	\$161,325.840
	International 1st Class Mail	90	\$128.750	\$0.000	\$0.000	\$128.750
	Key In Postage	37	\$12.270	\$0.000	\$0.000	\$12.270
	No Class	801	\$0.000	\$0.000	\$0.000	\$0.000
	Priority Mail	1	\$9.800	\$0.000	\$0.000	\$9.800
	Total Amount	37,091	\$20,582.867	\$147,260.250	\$0.000	\$167,843.117