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## ORDINANCE 2025-319

AN ORDINANCE MAKING CERTAIN FINDINGS AND AUTHORIZING THE CITY TO ACQUIRE BY PROPERTY EXCHANGE OR PURCHASE THAT CERTAIN 2.85± ACRE IMPROVED PARCEL OF REAL PROPERTY LOCATED AT 801 W. BAY STREET, JACKSONVILLE, FLORIDA 32204 (R.E. NO. 074487-0010) IN COUNCIL DISTRICT 7 WITHIN THE DOWNTOWN NORTHBANK COMMUNITY REDEVELOPMENT AREA (THE "801 W. BAY STREET PARCEL"), AND AUTHORIZING THE MAYOR, OR HER DESIGNEE, TO EXECUTE: (1) A REDEVELOPMENT AGREEMENT ("REDEVELOPMENT AGREEMENT") BY AND AMONG THE CITY OF JACKSONVILLE ("CITY"), DOWNTOWN INVESTMENT AUTHORITY ("DIA"), AND GATEWAY COMPANIES LLC, OR ITS AFFILIATE ("DEVELOPER"), WHICH REDEVELOPMENT AGREEMENT PROVIDES FOR THE ACQUISITION OF THE 801 W. BAY STREET PARCEL BY THE CITY, THE DISPOSITION TO DEVELOPER OF THAT CERTAIN APPROXIMATELY 1± ACRE PARCEL LOCATED ADJACENT TO RIVERFRONT PLAZA (F/K/A JACKSONVILLE LANDING) AT ITS NORTHEAST CORNER (A PORTION OF R.E. NOS. 074457-1100 AND 074445-0700) WITHIN THE DOWNTOWN NORTHBANK COMMUNITY REDEVELOPMENT AREA (THE "RIVERFRONT PLAZA PAD B") (OR IN PLACE OF THE REDEVELOPMENT AGREEMENT A PURCHASE AND SALE AGREEMENT AND RELATED B.T. FOR THE PURCHASE OF THE RIVERFRONT PLAZA PAD B IF AUTHORIZED HEREUNDER), THE GRANTING TO

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DEVELOPER OF AN OPTION TO PURCHASE (THE "OPTION") THAT CERTAIN 1.7± ACRE PARCEL LOCATED EAST OF THE MAIN STREET BRIDGE OFF-RAMP ON THE NORTH SIDE OF THE ST. JOHNS RIVER (A PORTION OF R.E. NOS. 074445-0000 AND 074444-9000) (THE "EAST LANDING PARCEL"), AND THE DESIGN AND CONSTRUCTION OF A PROJECT ON THE RIVERFRONT PLAZA PAD B (THE "RIVERFRONT PLAZA PAD B PROJECT") AND, IF THE OPTION IS EXERCISED, THE DESIGN AND CONSTRUCTION OF A PROJECT ON THE EAST LANDING PARCEL (THE "EAST LANDING PROJECT" AND TOGETHER WITH THE RIVERFRONT PLAZA PAD B PROJECT, THE "PROJECT"); THE RIVERFRONT PLAZA PAD B PROJECT IS COMPRISED OF A MINIMUM OF A FOUR-STAR, OR LUXURY BOUTIQUE, HOTEL CONTAINING BETWEEN 130 AND 170 ROOMS, MULTI-FAMILY IMPROVEMENTS WHICH MAY BE CONDOMINIUMS OR RENTAL UNITS (INCLUDING TRANSIENT RENTALS) CONTAINING A MINIMUM OF 50 AND NOT MORE THAN 150 RESIDENTIAL UNITS, A SKY VIEW TERRACE ACCESSIBLE TO THE PUBLIC CONTAINING A MINIMUM OF 5,000 SQUARE FEET, AND A MINIMUM OF TWO (2) FULL-SERVICE RESTAURANTS CONTAINING A COMBINED MINIMUM 7,500 SQUARE FEET, AND TO PROVIDE BACK-OF-HOUSE ACCESS TO THE CITY OWNED BEER GARDEN IN RIVERFRONT PLAZA PHASE II; AND, IF THE OPTION IS EXERCISED, THE EAST LANDING PROJECT IS COMPRISED OF A MINIMUM OF A 75,000 SQUARE FOOT MIXED-USE BUILDING WITH A MINIMUM OF ONE RESTAURANT FACING THE ST. JOHNS RIVER CONTAINING A MINIMUM OF 4,000 SQUARE FEET, A MINIMUM OF 75 PARKING

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SPACES OPEN TO THE PUBLIC, WITH A MINIMUM CAPITAL EXPENDITURE OF NOT LESS THAN \$25,000,000 AND, IF ELECTED BY DEVELOPER, THE REMOVAL OF THE STREET BRIDGE OFF-RAMP CONNECTING MAIN TO INDEPENDENT DRIVE EAST; AND (2) EASEMENTS AND RELATED DOCUMENTS AS DESCRIBED ΙN THE REDEVELOPMENT AGREEMENT; AUTHORIZING CONVEYANCE OF THE RIVERFRONT PLAZA PAD B TO DEVELOPER; AUTHORIZING THE GRANTING OF A PURCHASE OPTION, AND SUBSEQUENT CONVEYANCE OF THE EAST LANDING PARCEL TO DEVELOPER; PROVIDING FOR OVERSIGHT OF THE PROJECT BY THE DIA; AUTHORIZING THE EXECUTION OF ALL DOCUMENTS RELATING TO THE ABOVE AGREEMENTS AND TRANSACTIONS, AUTHORIZING TECHNICAL CHANGES TO THE DOCUMENTS;

PROVIDING AN EFFECTIVE DATE.

WHEREAS, Gateway Companies LLC (the "Developer") has submitted to the Downtown Investment Authority ("DIA") a proposal for the City to acquire by in-kind property exchange for an approximately 2.85 acre improved parcel of real property located at 801 W. Bay Street in Council District 7 within the Downtown Northbank Community Redevelopment Area (the "801 W. Bay Street Parcel"), and in exchange acquire from the City (or alternatively a stand-alone purchase of the 801 W. Bay Street Parcel under a purchase agreement if authorized hereby) and develop an approximately one acre parcel of real property located adjacent to Riverfront Plaza (f/k/a the Jacksonville Landing) at its northeast corner (a portion of R.E. nos. 074457-1100 and 074445-0700) within the Downtown Northbank Community Redevelopment Area (the "Riverfront Plaza Pad B"), and obtain the right to acquire via an option to purchase (the "Option") from the City and develop

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an approximately 1.7-acre parcel located east of the Main Street Bridge off-ramp on the north side of the St. Johns River (the "East Landing Parcel"); and

WHEREAS, appraisals of the office building and excess land located at the 801 W. Bay Street Parcel as obtained by the DIA provide fee-simple values that range from \$5.35 million to \$6.75 million, and the appraised value of Riverfront Plaza Pad B is provided as \$3.41 million, and the appraised value of the East Landing Parcel is provided as \$1.62 million; and

WHEREAS, the appraised value of the 801 W. Bay Street Parcel as provided by the Developer totals \$9.5 million based on the prospective stabilized leased fee interest of the office building and the as is value of excess land; and

WHEREAS, the development will include one project located on the Riverfront Plaza Pad B (the "Riverfront Plaza Pad B Project") and, if the Option is exercised, a second project on the East Landing Parcel (the "East Landing Project" and together with the Riverfront Plaza Pad B Project, the "Project"); and

WHEREAS, the Riverfront Plaza Pad B Project will include the design and construction of a minimum four-star, or luxury boutique, hotel containing between 130 and 170 rooms, multi-family improvements, which may be condominiums or rental units (including transient rentals) containing between 50 and 150 residential units, a sky view terrace containing a minimum of 5,000 square feet, and a minimum of 2 full-service restaurants containing a combined minimum 7,500 square feet, and to provide back-of-house access to the city owned beer garden in Riverfront Plaza Phase II, with a minimum capital investment of \$100,000,000; and

WHEREAS, if the option is exercised, the East Landing Project will include the design and construction of a minimum of a 75,000 square foot mixed-use building with a minimum of 1 restaurant facing

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the St. Johns River containing a minimum of 4,000 square feet, a minimum of 75 parking spaces open to the public, and if elected by Developer, the removal of the Main Street Bridge off-ramp connecting to Independent Drive East, with a minimum capital investment of \$25,000,000; and

WHEREAS, the 801 W. Bay Street Parcel is being acquired by the City to be further conveyed to the University of Florida Board of Trustees to serve as a higher educational campus and extension of the University of Florida Jacksonville campus; and

WHEREAS, any future City incentives for the development of the Riverfront Plaza Pad B Project shall be limited to \$20 million (exclusive of any REV Grant) with funding to be appropriated from the Downtown Northbank CRA Trust Fund; and

WHEREAS, the anticipated return on investment for the City as a result of the Project is expected to be between 1.50-2.0X; and

WHEREAS, the City's acquisition of the 801 W. Bay Street Parcel is consistent with the DIA BID Plan, and furthers Redevelopment Goal 1, Increase job growth to reinforce Downtown as the region's epicenter for business, City's disposition, and the and Developer's redevelopment, of the Riverfront Plaza Pad B and the East Landing Parcel furthers Redevelopment Goal 2, Increase rental and owneroccupied housing Downtown targeting diverse populations identified as seeking a more urban lifestyle, Redevelopment Goal 3, Increase and diversify the number and type of retail, food and beverage, and entertainment establishments within Downtown, Redevelopment Goal 4, Increase the vibrancy of Downtown for residents and visitors through arts, culture, history, sports, theater, events, parks, attractions, Redevelopment Goal 5, Improve the safety, accessibility, and wellness of Downtown Jacksonville and cleanliness and maintenance of public spaces for residents, workers, and visitors, Redevelopment 6, Improve the walkability/bike-ability of Downtown Goal

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pedestrian and bicycle connectivity between Downtown and adjacent neighborhoods and the St. Johns River, and Redevelopment Goal 7, Capitalize on the aesthetic beauty of the St. Johns River, value its health and respect its natural force, and maximize interactive and recreational opportunities for residents and visitors to create waterfront experiences unique to Downtown Jacksonville; and

WHEREAS, on March 3, 2025, the DIA Board approved Resolution 2025-02-04 (the "Resolution") to enter into the Redevelopment Agreement, said Resolution being attached hereto as Exhibit 1; and

WHEREAS, it has been determined to be in the interest of the City and DIA to enter into the Redevelopment Agreement and approve of and adopt the matters set forth in this Ordinance; now, therefore,

BE IT ORDAINED by the Council of the City of Jacksonville:

Section 1. Findings. It is hereby ascertained, determined, found and declared as follows:

- (a) The recitals set forth herein are true and correct.
- (b) The Project will greatly enhance the City and otherwise promote and further the municipal purposes of the City.
- (c) The Developer's agreement to convey the 801 W. Bay Street Parcel to the City pursuant to the terms of the Redevelopment Agreement will allow the City to further convey the 801 W. Bay Street Parcel to the University of Florida Board of Trustees so that it may serve as a higher educational campus and extension of the University of Florida, creating higher education opportunities expected to attract top tier students from around the world.
- (d) The Project will enhance and increase the City's tax base and revenues, and the Project will improve the quality of life necessary to encourage and attract business expansion in the City.
- (e) Enhancement of the City's tax base and revenues are matters of State and City concern.
  - (f) The Developer is qualified to carry out the Project and has

demonstrated access to capital in other large-scale projects of similar scope.

- (g) The authorizations provided by this Ordinance are for public uses and purposes for which the City may use its powers as a municipality and as a political subdivision of the State of Florida and may expend public funds, and the necessity in the public interest for the provisions herein enacted is hereby declared as a matter of legislative determination.
- (h) This Ordinance is adopted pursuant to the provisions of Chapters 163, 166 and 125, Florida Statutes, as amended, the City's Charter, and other applicable provisions of law.

Section 2. Execution of Agreements. The Mayor (or her authorized designee) and the Corporation Secretary are hereby authorized to execute and deliver the Redevelopment Agreement (or purchase and sale agreement if a purchase of the 801 W. Bay Street Parcel is ultimately authorized by this Ordinance) along with such deeds, easements and other related documents contemplated by the Redevelopment Agreement (collectively, the "Agreements") which have been placed On File with the Legislative Services Division (with such "technical" changes as herein authorized), for the purpose of implementing the recommendations of the DIA as further described in the Redevelopment Agreement.

The Agreements may include such additions, deletions and changes as may be reasonable, necessary and incidental for carrying out the purposes thereof, as may be acceptable to the Mayor, or her designee, and the CEO of the DIA, as applicable, with such inclusion and acceptance being evidenced by execution of the Agreements by the Mayor or her designee and/or the CEO of the DIA, as applicable. No modification to the Agreements may increase the financial obligations or the liability of the City or DIA and any such modification shall be technical only and shall be subject to appropriate legal review

and approval of the General Counsel, or his or her designee, and all other appropriate action required by law. "Technical" is herein defined as including, but not limited to, changes in legal descriptions and surveys, descriptions of infrastructure improvements and/or any road project, ingress and egress, easements and rights of way, performance schedules (provided that no performance schedule may be extended for more than one (1) year without Council approval), design standards, access and site plan, which have no financial impact.

B to Developer. The City is hereby authorized to convey the Riverfront Plaza Pad B to the Developer in exchange for the conveyance of the 801 W. Bay Street Parcel to the City and subject to the additional terms and conditions as set forth in the Redevelopment Agreement.

Section 4. Authorizing the Granting of an Option to Purchase the East Landing Parcel to Developer. The City is hereby authorized to grant to the Developer an Option to Purchase the East Landing Parcel and subsequently convey the same to Developer subject to the additional terms and conditions as set forth in the Redevelopment Agreement.

Contract Monitor. The Mayor is designated as the authorized official of the City for the purpose of executing and delivering any contracts and documents and furnishing such information, data and documents for the Agreements and related documents as may be required and otherwise to act as the authorized official of the City in connection with the Agreements, and is further authorized to designate one or more other officials of the City to exercise any of the foregoing authorizations and to furnish or cause to be furnished such information and take or cause to be taken such action as may be necessary to enable the City to implement the Agreements according to their terms. The DIA is

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hereby required to administer and monitor the Redevelopment Agreement and to handle the City's responsibilities thereunder, including the City's responsibilities under such agreement working with and supported by all relevant City departments.

Section 6. Oversight Department. The DIA shall oversee the Project described herein.

Further Authorizations. Section 7. The Mayor, or designee, and the Corporation Secretary, are hereby authorized to execute the Agreements and all other contracts and documents and otherwise take all necessary action in connection therewith and herewith. The Chief Executive Officer of the DIA, as contract administrator, is authorized to negotiate and execute all necessary changes and amendments to the Agreements and other contracts and documents, to effectuate the purposes of this Ordinance, without further Council action, provided such changes and amendments are limited to amendments that are technical in nature (as described in Section 2 hereof), and further provided that all such amendments shall be subject to appropriate legal review and approval by the General Counsel, or his or her designee, and all other appropriate official action required by law.

Section 8. Effective Date. This Ordinance shall become effective upon signature by the Mayor or upon becoming effective without the Mayor's signature.

Form Approved:

## /S/ Joelle J. Dillard

Office of General Counsel

Legislation Prepared By: Joelle J. Dillard

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