

EXHIBIT 1

CHARLES (CHUCK) H. GIBSON, JR.

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Objective

Work for the City of Jacksonville's Building Inspection Division applying my knowledge, skills and experiences in making a contribution toward success for the City and myself. Continue to learn and improve on personal, career and financial goals.

Career Summary

Although my first 'official' job out of college was in sales, I had been working during college in various construction trades and quickly decided to make a career of my acquired skills and developing clientele base. Initially, I formed a partnership with a friend, but due to our success and growth, we mutually decided to split and form independent companies.

After acquiring a second college degree in Information Systems, I opted for a career change and moved into the healthcare industry as a programmer/implementation specialist developing interfaces, conversions and training personnel in Hospital Information Systems. As a natural progression, I moved into sales and enjoyed both career and financial success. My next move was into management as a Director of Sales and National Sales Manager for different organizations.

I am currently employed with the City of Jacksonville as the Building Inspection Manager (Deputy Building Official) in the Building Inspection Division.

State Certifications

Standard Building Inspector	BN4812
Standard Plans Examiner	PX3115
Building Code Administrator	BU2102

Work History

City of Jacksonville Building Inspection, Jacksonville, FL (Feb 2003 – Present)

July 2019 – Present Building Inspection Manager (Deputy Building Official)

As the deputy Building Official, my primary role is to enforce applicable State and Local building codes, especially regarding property and life safety. Additionally, I must maintain oversight with the Building Official (Joshua Gideon). As his second in charge, I must stay apprised of various projects, internal operations, expenditures, personnel and outside customers so that I am in full knowledge if I am called upon if he is not available. For example; the Building Code Adjustment Board (BCAB), the North East Florida Builder Association (NEFBA) and the Building Official Association of Florida (BOAF).

In addition to code compliance and life safety, my role plays an important factor as far as economic growth. This is relative to new construction, renovations on existing structures, property improvement and blighted structures.

My role also includes recruiting and management of Plans Examiners, Inspectors and Inspection Supervisors, Permit Assistant Supervisor and Permit Assistants.

I work closely with Council Members and their constituents to solve problems and assist with solutions.

Oct 2018 – July 2019

Supervisor, Building Inspections

In addition to responsibilities as a Supervisor, I also supervise my assistant supervisors and field inspectors. My duties include but are not limited to: workload allocation, monitor overtime and leave for assistant supervisors and field inspectors. Research and respond to questions from inspectors, contractors, home owners, engineers, architects, plans examiners and other entities or individuals. Questions typically deal with building code issues, City policies, and contractor licensing and insurance. On line plan review and permit approval.

I coordinate and monitor continuing education, mentoring inspectors and assistant supervisors. I am responsible for scheduling regular training seminars and trade/code presenters.

I am often called to the field for unique situations or problems with building projects. Field work also includes quality assurance inspections of City Inspectors and Private Provider Inspection firms.

2006 – Oct 2018

Assistant Supervisor, Building Inspections

In addition to responsibilities as an inspector, I also supervised field inspectors. My duties included but were not limited to: workload allocation, monitor overtime and leave for field inspectors. Research and respond to questions from inspectors, contractors, home owners, engineers, architects, plans examiners and other entities or individuals. Questions typically dealt with building code issues, City policies, and contractor licensing and insurance. On line plan review and permit approval.

I was often called to the field for unique situations or problems with building projects. Field work also included quality assurance inspections of City Inspectors and Private Provider Inspection firms.

The City of Jacksonville has developed a very sophisticated computerized Permitting system (BID) that affords inspectors, contractors and the general public access to permitting and inspection information via the Web. With my computer expertise and background and knowledge of the inspection and permitting process was instrumental in the development, testing and on-going QA of this system. I am often called upon by peers, contractors and inspectors for computer assistance regarding BID and other Microsoft and computer applications used at the City.

Feb 2003 – 2006

Standard Construction Trades Inspector

I am licensed by the State of Florida. My general responsibilities are to conduct a variety of building inspections in both residential and commercial construction. Inspections require the ability to read architectural, engineering, building code and various manufacturing specifications.

The inspection process begins with the initial foundation and includes all necessary inspections at critical points during the construction process. I make sure contractors comply with building code, workmanship and life safety.

Independent Sales Consultant, Jacksonville, FL (Jan 2000 – Feb 2003)

I providing sales and marketing expertise for several companies on an independent basis.

The Matlen Silver Group, Inc.

Matlen Silver is an IT consulting firm out of New Jersey that targets Fortune 1000 corporations. They established a branch office in Jacksonville just over two (2) years ago based on an existing relationship with Merrill Lynch. My primary responsibility has been to establish and maintain new accounts in the Jacksonville and Florida market. To accomplish this, I must determine the decision-makers and establish contact, nurture the relationship, Determine IT project and personnel needs, educate clients regarding corporate abilities and industry specific expertise.

AppWright, Inc.

AppWright is a 'start up' software company with an Internet based application. Their current model is that of an Application Service Provider, but with software developed in-house. The software is a resource management tool that offers better coordination and optimization of resources and assets. Their strategy is to locate vertical markets that can realize an immediate benefit and then concentrate in those markets. My role was that of marketing the company and product, identifying potential candidates and product presentations.

***Creative Socio Medics Corporation*, Islip, NY (Jul 1998 – Dec 1999)**

Creative Socio Medics, a subsidiary of Netsmart Technologies Inc. (NASDAQ: NTST), is a software developer specializing in behavioral health Management Information Systems. Products include applications for client (patient) management, billing, scheduling and documentation. The primary markets are Substance Abuse, Mental Health, Mental Retardation, Outpatient and Long term care Psychiatric facilities throughout the United States. Creative offers a turnkey solution that includes applications from sub-contractor companies (i.e., fiscal applications, pharmacy, dietary, etc.). All the applications will run on most client server environments from small NT networks to large wide area networks with UNIX.

1998 - 1999 National Sales Manager

- Primarily hired to establish a formal Sales organization and set up the necessary infrastructure.
- Manage all aspects of sales for the "direct market".
- Reported directly to the Chief Executive Officer.
- Conducted regular departmental meetings and quarterly sales meetings.
- Designed and implemented annual and quarterly sales plans and strategies.
- Implemented Sales Automation Software.
- Designed and implemented various management and forecasting reports.
- Negotiated sales contracts.
- Assisted in development/design coordination of corporate web page primarily for field sales support functions.
- Instrumental in development of competitive data base.
- Interviewed/hired personnel.
- Designed initial and ongoing sales training programs.
- Train Sales Representatives.

- Exceeded company sales targets and revenue objectives by increasing sales from \$7.1 million to \$9.6 million of "direct market" market opportunities.

Soft Computer Consultants, Inc., Palm Harbor, FL (1992 - 1998)

Soft Computer Consultants develops, markets and supports Clinical Information Systems throughout the United States, Canada, Puerto Rico and South America for acute care hospitals, clinics and commercial laboratories. Products include Laboratory Information System (General Laboratory, Microbiology, Blood Bank, Anatomic Pathology), Radiology, Pharmacy, Computerized Medical Records, Clinical Order Entry, other clinical products and professional consulting services. The technology is based on the UNIX operating system and is available on IBM, HP and DG hardware.

1995 - 1998 Director of Sales

- Manage Sales and Marketing departments: Regional Sales Managers, Telemarketing, Proposal Response Team, Sales Support Staff, and Internal Information Systems.
- Conducted regular departmental meetings and quarterly sales meetings.
- Researched and formed strategic partner alliances with hardware providers, manufacturers.
- Developed and maintained partnerships with strategic clients for beta testing and sales reference.
- Designed and implemented sales and marketing strategy.
- Selected and implemented Sales Automation Software.
- Designed and implemented various management and forecasting reports.
- Developed, implemented and supported company wide travel and expense policies.
- Negotiated sales contracts.
- Developed pricing strategies.
- Implemented communication channels from field representatives for software enhancements and improvements.
- Interviewed/hired personnel.
- Train Sales Representatives.
- Responsible for trade show selection and participation.
- Sales and Marketing literature design and distribution.
- Maintained advertising and operating budget:
- Achieved and/or exceeded company new sales targets and revenue objectives every year (from \$7,600,000 to \$11,000,000 for 1995, to \$17,100,000 for 1996 and to \$23,600,000 for 1997).
- Expanded markets to Canada, Puerto Rico and South America.

1992 - 1995 Regional Sales Manager

- Customer prospecting/qualifying.
- Company presentations.
- Manage demonstration team, equipment, and preparation.
- Sales follow up.
- Contract negotiations.
- Design and maintenance of collateral Marketing/Sales literature.
- Market analysis.

- Increase territory revenue by 170% within the first 18 months.
- Achieved new sales level of \$2.7, \$3.2 and \$4.1 million.
- Implemented sales support team strategies.

***First Coast Systems, Inc.*, Jacksonville, FL (1986 - 1992)**

First Coast is a nationally recognized software computer company specializing in Healthcare Information Systems. Product offerings range from Patient Registration modules to General Accounting modules, including Medical Records, Clinical Order Entry, OR Management and other ancillary applications. First Coast is an IBM business partner and operates on the AS400. (It is my understanding (as of fall 1999), Keane, Inc acquired First Coast.)

1989 - 1992 Regional Sales Manager

- Customer prospecting/qualifying.
- Company and product presentations; maintained current knowledge levels for over 20 software products ranging from Clinical Order Entry to Medical Records and Accounting modules.
- Manage demonstration team, equipment, and preparation.
- Sales follow up.
- Contract negotiations.

1986 - 1989 System Analyst/Installation Specialist

- On-site evaluation of information processing systems or methods.
- Hardware requirements assessment and Quality Assurance.
- Software installation, custom programming, data conversions.
- Software training, implementation and support.
- Software functional demonstrations.
- Sales support, proposal development.

***Bulloch Construction Company*, Statesboro, GA (1976 - 1986)**

Bulloch Construction Company was a business I started in Statesboro, GA that primarily built custom residential homes and offered services for residential and commercial remodeling. My business philosophy was to provide quality construction at a reasonable price. I built a reputation, based on this philosophy, of a 'dream house' builder for individuals and couples that is still recognized today.

As the General Contractor and owner, I was responsible for all aspects of running the business including but not limited to: job estimates, contracts, sub-contractors, materials, bookkeeping, banking (construction loans), site preparation, layout, blueprint interpretation, project coordination, inspections, owner change requests, landscaping, etc.

It should be noted that I acquired the skills for this trade from hands on experiences working for contractors and sub-contractors. I worked as an apprentice under different veteran craftsman with the desire to acquire different skills that I would be able to apply in all aspects of the residential construction and remodeling business.

***Screven County BoE, Vocational Instructor*, Sylvania, GA (1983-1986)**

Screven County High School is the only senior high in rural Screven County, GA. Besides the traditional academic courses, they have a very advanced and elaborate vocational program. Instructors for the various programs were skilled in their respective trades, therefore, offering practical as well as curriculum knowledge.

I was the instructor for the Construction Program offering classroom and 'hands-on' instruction in four primary disciplines of Construction: Carpentry, Masonry, Electrical and Plumbing. During my tenure, my advanced students completed several major projects that not only benefited the school and community, but also exposed these students to practical experiences. Some examples of the major projects are: classroom building, football field press box, landscaping retaining walls and a variety of smaller projects for raising funds for materials.

Swainsboro Area Vo-Tech, Adult Vocational Instructor, Sylvania, GA (1985-1986)

Swainsboro Area Vocational Technical School offered extension courses at night for adults in Sylvania, GA. The objectives of these courses were to teach both entry-level skills as well as offer supplemental training.

My responsibility was to teach adults the basic use of computers and computer software. I worked from a predefined curriculum for basic computer operation (navigation and terminology), spreadsheet software, word processing and database concepts and usage. Note: I was in the process of completing a second BBA in Management Information Systems, therefore, qualified for this curriculum.

Education

Continuing education provided by the City, State and professional organizations (i.e., North Florida Building Officials Association and building material manufacturers).

1972 - 1976 Georgia Southern University, Statesboro, GA

Bachelor of Business Administration

➤ Major: General Business

1984 - 1986 Georgia Southern University, Statesboro, GA

Bachelor of Business Administration

➤ Major: Management Information Systems

References

Professional (associates and/or clients) and Personal references can be provided upon request.