

A NEW DAY.


City of Jacksonville, Florida


Donna Deegan, Mayor

Office of Administrative Services
Solid Waste Division
1031 Superior Street
Jacksonville, FL 32254
(904) 630-CITY
www.jacksonville.gov

MEMORANDUM

TO: Mayor's Budget Review Committee (MBRC)

THRU: Richard Reichard 
Office of Administrative Services Manager

FROM: Will Williams, MBA, 
Division Chief

SUBJECT: Non-Residential Solid Waste Collection and Transportation Franchise Application
Capital Waste Services, LLC; DBA CWS – Jax Hauling

DATE: May 9, 2025

In accordance with Jacksonville Municipal Code Section 380.605, attached is an application for a non-residential solid waste collection and transportation franchise submitted by Capital Waste Services, LLC; dba CWS – Jax Hauling. The Office of Administrative Services, Solid Waste Division has coordinated a review of the information submitted by the applicant. The application was submitted with the appropriate fee of \$1,500. The Solid Waste Division respectfully requests MBRC approval to submit legislation authorizing the approval of the applicant to operate as a non-residential solid waste collection and transportation franchise.

Attachments:
Franchise Application



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Donna Deegan, Mayor

Office of Administrative Services
214 N. Hogan Street, 5th Floor
Jacksonville, FL 32202
(904) 630-CITY
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May 9, 2025

The Honorable Randy White
City Council President and Members of the City Council
117 West Duval Street, Suite 425
Jacksonville, Florida 32202

**RE: Application for Non-Residential Solid Waste Collection and Transportation
Franchise Application from Capital Waste Services, LLC; DBA CWS – Jax Hauling**

Dear President White and Members of City Council:

In accordance with Jacksonville Municipal Code, Sections 380.605 transmitted herewith is an application for a Non-Residential Solid Waste Collection and Transportation Franchise application from Capital Waste Services, LLC.

The Office of Administrative Services, Solid Waste Division has coordinated a review of the information submitted by the applicant, inspection of its facility and Jacksonville office location in addition to conducting telephone interviews with the applicant to discuss its existing and proposed operations and maintenance plan for expansion into Duval County and their business plan and marketing strategies to accomplish this expansion. The application was submitted with the appropriate fee of \$1,500.

Experience and Potential Significant Amount of Duval County Business – Capital Waste Services, LLC. dba CWS – Jax Hauling is a subsidiary of Capital Waste Services. The applicant has experience collecting, hauling and disposing various types of debris. Based upon skills and work ethic the applicant is certain the professional relationships built over the years with top management in Jacksonville which will garner business. Capital Waste Services has successfully implemented waste management solutions in Virginia, Georgia, Tennessee and North and South Carolinas.

Financial Resources

The applicant certifies that it has the financial resources to perform its duties and obligations as a franchise. The applicant has generated over \$2 million in revenue since February 2024 in construction & demolition in Jacksonville. The owner has submitted a balance sheet with stockholder equity in excess of \$297 million. The applicant's certificate of insurance has been reviewed by Risk Management staff and meets the specified insurance requirements.

Disposal Methods, Quantities, and Facilities

The applicant proposes to landfill all Class I franchised waste it collects at the City's Trail Ridge Landfill and estimates it will collect an estimated \$390,000.00 in gross receipts per year.

May 9, 2025
The Honorable Randy White
City Council President and Members of the City Council
Page 2 of 2

Capital Waste Services, LLC's corporate headquarter is located at 1450 Bluff Road, Columbia, SC 29201. Their Duval County records can be examined at their local office at 8747 W. Beaver Street, Jacksonville, FL 32220.

Evidence of Safety and Reliability and Sanitation

The applicant is set to begin operations with eight vehicles. Managers and drivers are required to have Smith-System Driving Training Certification. The fleet maintenance program has a rigorous preventative maintenance program to maintain the highest standards of fleet quality. Vehicles have 3rd Eye, which is an advanced safety software program to enhance driver awareness and improve safety on the road.

Background Information

The applicant has certified that it has not been adjudicated in default on any government contracts or bids and that there are no unsatisfied final money judgments against it.

Based upon the information received and reviewed, the Department recommends that the City Council grant a franchise for a Non-Residential Solid Waste Collection and Transportation Franchise to Capital Waste Services, LLC dba CWS – Jax Hauling based upon the following conditions:

1. execution of a franchise agreement as specified in Section 380.605(a) (6)
2. submission of a payment bond, as specified in Section 380.608(f)
3. execution of an indemnification agreement, as specified in Section 380.608(h)

If there are any questions regarding this matter please contact Will Williams at 904-255-7512.

Sincerely,

A handwritten signature in black ink, appearing to read 'Richard Reichard', with a stylized flourish at the end.

Richard Reichard
Office of Administrative Services Manager

9. Continued

☐ PUBLICLY-OWNED CORPORATION on a nationally recognized stock exchange. Attach the corporation's most recent Annual and Quarterly Securities and Exchange Commission 10K Report.

☐ ALL OTHER CORPORATIONS (list all the Directors, Officers, and Stockholders of the corporation and the percentage of the total stock held by each stockholder)

[illegible]

10. If applicant is a partly or wholly-owned subsidiary of another business entity, the following information for the parent entity must be provided.

Parent Entity's Full Name: Capital Waste Holdings, Inc.

Business Address: 1450 Bluff Rd. Columbia SC 29201

State of Incorporation or Organization: Delaware

Extent of Entity's Ownership in Applicant: 100%

Parent Entity's Type of Organization: Corporation

If an Individual Proprietorship, for the owner provide:

If a Partnership, for each partner provide:

If a Corporation, for each director, officer, and stockholder owning 5% or more of the outstanding shares, provide: See attached

Full Name (Last, First, Middle)	Address	Position	Social Security #	Date of Birth	% of Stock Owned
Parker, Matthew	3912 Kilbourne Rd. Columbia SC 29205	CEO			
Yorston, Brian	1625 Aztec Ln, Mt Pleasant, SC 29465	COO			
Minihan, Don	4 Nottingham PL. Boynton. FL 33426	CFO			

11. State applicant's experience and capability in the collection and/or transportation of solid waste. (Label Attachment as Item #11)
12. Provide evidence that applicant has potential for a significant amount of business within the City. (Label Attachment as Item #12)
13. Provide an insurance certification or binder meeting requirements of Section 380.608 (g). (Label Attachment as Item #13)
14. Provide certification that applicant has never been adjudicated in default on any government contracts or bids. (Label Attachment as Item #14)
15. Identify disposal facilities to be used by the applicant and provide evidence that each is permitted or approved by the proper Federal and State Authorities and those of the County and Municipality where such facility is located. A copy of the permit for each disposal facility must be attached. (Label Attachment as Item #15)
16. Certify whether there are no unsatisfied final money judgments against the applicant. (Label Attachment as Item #16)
17. Certify whether the applicant has the financial resources to perform its duties and obligations as a franchise under this part. Attach most recent audited financial statements. (Label Attachment as Item #17)
18. Provide evidence of the safety, reliability and sanitation of the applicant's proposed collection and transportation service, including containers to be placed at customer's service location, if such are to be provided by the applicant. (Label Attachment as Item #18)
19. Section 380.608 (b) (2) (ii) of the Ordinance Code allows audit or inspection of franchisee's fiscal books and records and tax returns by City Auditors with reasonable notice. Provide the Jacksonville location of applicant's books and records. 8747 W Beaver St, Jacksonville, FL 32220 <hr/> <hr/>
20. Provide the description (Type & Quantity) of the equipment to be used in removal, transportation and disposal of solid waste. Number of Vehicles which will need decals: <u>8</u>
VEHICLE LIST: See attached <u>✓</u>

YEAR	MAKE/MODEL	TYPE	TAG#	VEHICLE #	VIN	DECAL # (For Division Use Only)

#20 Vehicle List

Truck Number	Year	Make	Type	Tag #	VIN Number
13104	2011	Kenworth	Grapple	P8002I	1NKDX4TX1BJ291326
13108	2018	Hino	Hook Rolloff	P8006I	5PVNV8JVXJ4S57693
13109	2018	Hino	Hook Rolloff	P8007I	5PVNV8JV5J4S58217
13110	2019	Mack	Rolloff	P8008I	1M2GR2GC8KM001226
13111	2019	Mack	Rolloff	P8009I	1M2GR2GC1KM001228
13112	2019	Volvo	Rolloff	P8010I	4V5KC9EG9KN906440
13121	2023	Mack	Rolloff	P3899J	1M2GR2GC7PM032412
13127	2024	Autocar	Frontload	DD36FC	5VCACLEF6RC243255

20. Continued

Location of equipment/vehicles to be used: _____

OTHER EQUIPMENT LIST: See attached

DESCRIPTION	TYPE	QUANTITY	(For Division Use Only)

21. Description of method(s) of disposal. Include estimated number of tons per month of franchised waste applicant will be collecting.

Location of all disposal facilities to be used:

Disposal Facility & Contact Person	Address
Trail Ridge Landfill	5110 US-301 S, Jacksonville, FL 32234

22. Provide an estimate of gross receipts, as defined in the ordinance, for the next 12 months.

\$390,000

**NON-RESIDENTIAL SOLID WASTE
COLLECTION & TRANSPORTATION FRANCHISE AFFIDAVIT**

23. THIS FORM MUST BE SIGNED IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICER AUTHORIZED TO ADMINISTER OATHS.

In compliance with City of Jacksonville Municipal Code, Matthew Parker,
Type or Print Name

being first duly sworn, state that I am the duly authorized representative of the applicant named below:

Capital Waste Services, LLC dba CWS - JAX Hauling
(Type or Print Name of Applicant)

submitting this application, and as such, have full authority to execute this Non-Residential Solid Waste Collection & Transportation Franchise affidavit.

The above name Affiant understands and certifies that the named applicant will comply with the following:

- A. The Non-Residential Solid Waste Collection & Transportation Franchise is to assure that solid waste is collected in a safe manner, it is necessary to limit such collection and grant such privilege to persons or companies who demonstrate that they are capable of doing so in a manner deemed by the City to be responsible, sound and consistent with the sanitation and environmental practices and policies established by the City.
- B. The insurance requirements in Section 380.608 (g) of the ordinance code shall not be construed as imposing on the City of Jacksonville or the Department of Public Works, or any official or employee of the City, any liability or responsibility for injury to any person or property damaged by the franchisee.
- C. Any changes to insurance policy must be communicated in writing to the City of Jacksonville's Risk Management Division thirty (30) days prior to taking effect.
- D. The applicant agrees to abide by all applicable rules promulgated by the Department and in accordance with all City/County, State and Federal laws.
- E. No franchisee under this section shall materially diminish or change the quantity or type of equipment used or methodology for collection, transportation or disposal of non-residential solid waste nor the location of disposal facilities described in this application, without first reporting such changes to the Department of Public Works, Solid Waste Division.
- F. Dispose of all waste required to be disposed of in a Class I Landfill subject to the franchise at the Trail Ridge Landfill.
- G. Any change of information included in the application and/or any operational changes shall be reported in the first monthly report submitted after the change occurs.
- H. Any misrepresentation of information provided in the application shall be cause for suspension or revocation of the franchise.

RECEIVED

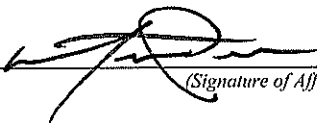
APR 29 2025

Solid Waste Division

- I. The franchisee shall deliver to the Department of Public Works, Solid Waste Division, a certified true and correct monthly report of gross receipts generated during the previous month from accounts within the City on or before the last day of each month along with a check made payable to the City in the amount of 17% of the franchisee's previous month's gross receipts. Gross receipts are defined as: "the entire amount of the fees (including the fair market value of bartered services) collected by the franchisee, for nonresidential solid waste collection, removal and disposal except (i) fees collected by the franchisee for the collection, transportation, sale or other disposition of exempt waste; (ii) income from equipment sales, maintenance and repair; and, (iii) state sales taxes and the franchise fee itself." By definition, the following fees are considered gross receipts: administrative, delivery, environmental, fuel, late, lease, paper invoice and rental fees. (Report Form will be provided by the Department).
- J. The franchisee shall submit annual audited financial statements in accordance with 380.608 (b) (2) (i) by an independent certified public accountant licensed to do business in the state.
- K. If the franchisee becomes insolvent or files a petition of voluntary or involuntary bankruptcy, its franchise shall terminate no later than the date of filing of the bankruptcy petition.
- L. The applicant agrees to comply with all the terms and conditions of Part 6, Chapter 380 of the Jacksonville Municipal Code.

I attest that the information stated herein is true and accurate.

BY:


(Signature of Affiant)

02/25/2025
(Date)

Matthew Parker

(Type or Print Title of Affiant)

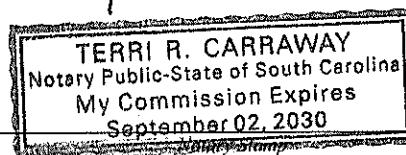
Capital Waste Services, LLC dba CWS - JAX Hauling

(Type or Print Name of Applicant)

(Type or Print Address of Applicant/Business)

Sworn to and subscribed before me, this 25th day of February, 2025.


NOTARY PUBLIC, State of Florida at Large



24. Attach a cashiers check in the amount of \$1,500.00 made payable to the Tax Collector, City of Jacksonville, c/o Department of Public Works, Solid Waste Division, 1031 Superior Street, Jacksonville, Florida 32254

Non-Refundable Franchise Application Fee = \$1,500.00

The Department will notify an applicant of any deficiencies in its application; and, the applicant will then have fifteen (15) day within which to provide the requested supplemental information. If the applicant fails to provide the requested information within the time prescribed, the application will be deemed insufficient and denied without further Council action.

RECEIVED

APR 29 2025

Solid Waste Division

Exhibit 2

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