

Contact

9047382973 (Mobile)
mastrain23@gmail.com

www.linkedin.com/in/angelastrain
(LinkedIn)

Top Skills

Press Releases
Communications Planning
Computer Literacy

Languages

French

Angela Strain

Executive Director at We Care Jacksonville, Inc.
Jacksonville, Florida, United States

Summary

Creative, strategic nonprofit professional with more than twenty years experience growing the resources and capacity of organizations to meet their missions and make the world a better place.

Experience

WeCareJax

Executive Director

November 2019 - Present (5 years 6 months)

Jacksonville, Florida

WeCareJax seeks equitable access to quality healthcare by advancing and coordinating community-wide compassionate specialty care for the uninsured.

MOCA Jacksonville

Director Of Development

June 2018 - October 2019 (1 year 5 months)

Jacksonville, Florida Area

Promoting the discovery, knowledge, and advancement of the art, artists, and ideas of our time.

MOCA Jacksonville, a private nonprofit visual arts educational institution and cultural institute of the University of North Florida, serves the community and its visitors through exhibitions, collections, educational programs, and publications designed to enhance an understanding and appreciation of modern and contemporary art with particular emphasis on works created from 1960 to the present.

Jasmyn Inc

Director of Development

December 2014 - June 2018 (3 years 7 months)

Jacksonville, Florida Area

JASMYN supports and empowers lesbian, gay, bisexual, transgender, and questioning (LGBTQ) young people ages 13-23 by creating safe space,

providing health and wholeness services, and offering youth development opportunities, while bringing people and resources together to promote equality and human rights. Through 2018, JASMYN's Board of Directors identified the following strategic priorities: Expand access to medical care, mental health services, and housing support; deepen our successful work in HIV education/prevention and support for those living with HIV/AIDS; and elevate our support for equality and human rights for all.

Independent Consultant

Grantwriting, Communications, and Nonprofit Management Consultant
July 2005 - June 2018 (13 years)

U. S. A.

Grant research, writing, and management, strategic communications, content for web / newsletters, press / media support, program and strategic planning, meeting facilitation, team building, customer care training, email marketing, and more. Nonprofit clients served include Museum of Science & Industry, Mid-Atlantic ADA Center, the Florida Rural Health Association, the Florida Bat Conservancy, and Neighborhood Improvement Project, Inc (DBA Medical Associates Plus) of Augusta, GA.

Wounded Warrior Project

Resource Development - Grants & Foundations Manager
August 2012 - August 2014 (2 years 1 month)

- Successful relationship management and pursuit of funding from foundations, corporations, donor advised funds, and others supporting the organization through grant vehicles, more than doubling revenue in the channel from 2012 to 2014 (\$12.5 M FY 14)
- Created five-year strategic plan for the Grants team
- Managed work of employees, interns, and contracted grant writers/researchers
- Collaborated with major gifts, strategic partnerships, direct response, gala, community events, and donor services teams in pursuit of mission and annual goals

Alliance for Nonprofit Excellence Consultant

November 2002 - December 2013 (11 years 2 months)

Grant writing, funding research, and program planning assistance to nonprofit organizations in Tennessee, Arkansas, and Mississippi via contract with the Grant Center. Successful proposals include:

- Multiple HRSA Community Health Center Five Year Renewals (\$6M-\$10M)
- HUD Lead Hazard Reduction (\$4M)
- Healthy Start: Eliminating Disparities in Perinatal Health (\$3.75M)
- DHHS Administration for Children & Families (\$2.9M)
- HRSA Expanded Medical Capacity / Healthcare for the Homeless (\$500K)
- Robert Wood Johnson Foundation - Local Initiative Funding Partners (\$650K)
- State of Tennessee FQHC Expansion (\$550K)
- The Assisi Foundation (\$500K)
- FQHC Service Expansion – Oral Health 2009 (\$250K Annually)
- DHHS Runaway and Homeless Youth (\$125K)
- NEA Access to Artistic Excellence (\$20K).

Also Served on the writing / convening team for HUD Continuum of Care for the Homeless application for Memphis and Shelby County (funding of \$4M+ to more than 22 agencies)

Community Health Centers Alliance, Inc.

Organizational Advancement Director

October 2005 - June 2012 (6 years 9 months)

- Led the seven-member Provider Education and Technical Assistance team of The Center for the Advancement of Health IT (AHIT), a Regional Extension Center serving 41 predominantly rural Florida counties
- Served as the local Meaningful Use SME in partnership with AHIT's Clinician Champion
- Grant writing, research, and reporting, including more than \$10M in federal grant support
- Principle writer / stakeholder convener for the Regional Extension Center Cooperative Agreement proposal (approved for up to \$11M over four years)
- Convened Quality Improvement Initiatives and Electronic Health Record Development Clinician Committee
- Created and delivered more than 20 education topics for regional, statewide, and national audiences, including live and recorded webinars

Cooper Young Community Association

Executive Director

June 2001 - May 2005 (4 years)

Developed programs, conducted membership and donor campaign, increased volunteer base and participation, gained governmental response to community needs, and sought financial self-sufficiency for the organization.

Responsible for writing / editing direct mail and grant applications, grant reports, promotional materials, and columns in the monthly LampLighter Community Newspaper; Facilitated annual Board Strategic Planning Retreats (2002 – 2005); Headed annual fundraising events (Art Auction and 4-Mile Run), increasing income, sponsorships, donations, and volunteer support each year.

Executive Suites, Inc.
VP & General Manager
1997 - 2002 (5 years)

Provided leadership and planning during lease negotiation and construction of 106-office facility in historic downtown redevelopment district; staff recruitment, hiring, and training; promotional activities, including development of business proposals and marketing materials; sales and leasing; phone system administration; contract management.

Memphis Pink Palace Museum
Guest Services Manager
1994 - 1997 (3 years)

Hired, trained, and managed 24-member team of front-line customer service providers, provided leadership for all aspects of customer service throughout the museum system, administered ticketing and reservations system. Developed recruitment, training, and retention program for volunteers in the seven-facility Museum System, including new IMAX Theater; designed and managed special events; created Strategic Marketing Plan.

Education

The University of Memphis
BA, Public Administration (Political Science), English · (1984 - 1989)