

RAMON L. DAY

8601 Beach Boulevard, Unit 1010 Jacksonville, Florida 32216 | 904-704-7600 | ramonlday@att.net

CAREER PROFILE

PERSONAL STATEMENT: Active professional able to navigate the private and public spaces. Proven acumen in corporate management experience, community involvement, and high level exposure in the federal legislative process.

CAREER OBJECTIVE: Seek a volunteer position in the public policy space where I can utilize my unique combination of private sector management experience, political background, analytical skills and communication abilities.

PERSONAL SKILLS: Microsoft Office applications. Spanish proficiency at the intermediate level.

EDUCATION

Master of Business Administration The University of Florida Gainesville, Fl.
Concentration in finance

Bachelor of Arts Jacksonville University Jacksonville, Fl.
History major with minor in English

DIRECTLY RELEVANT CAREER EXPERIENCE

Vice President of Acquisitions Hakimian Holdings, Inc. Jacksonville, Fl.
Direct the expansion of the real estate portfolio. Advise the CEO on market offerings. Identify acquisition prospects and conduct the preliminary investment analysis to determine the proposed purchase price. Initiate contract discussions and price negotiations. Direct all post-contract due diligence activities with third parties. Serve as liaison with lenders on originations and servicing issues. Direct all Government Affairs related activities. Work with industry peers and trade associations on issues of common interest. September 2018 to Present

Chief Executive Officer Floridians Advocating Insurance Reform, Inc. Jacksonville, Fl.
Directed the operations for administration, development, finance, and research of a non-profit corporation. Floridians Advocating Insurance Reform, Inc. (FAIR) was a research and educational foundation. FAIR developed a direct payment universal health care proposal to amend the Florida State Constitution and provide comprehensive health care to all Floridians. Developed a strategy to attain access to the General Election Ballot. June 2017 to September 2018

Account Manager Allstate Dealer Services Jacksonville, Fl.
Assisted Allstate Dealer Services (ADS) agents with the Allstate Finance & Insurance products platform. Advised the agents on legal constraints of product and pricing options and the impact of various scenarios. Managed the assessment process for new dealership on-boarding. Maintained communication link with Allstate Independent Agents and internal Allstate team members. Served as part of political action team to mobilize corporate initiatives. Reviewed various legislative proposals impacting the industry and its customers. September 2013 to May 2017

Loan Processor PHH Mortgage Corporation Jacksonville, Fl.
Processed residential mortgage loans originating from Merrill Lynch referral sources. Maintained communication link with borrowers and Merrill Lynch contacts. Attended communication sessions with senior management and provided feedback on proposed legislation impacting the residential mortgage industry. October 2012 to August 2013

Consultant Day Consulting Group Jacksonville, Fl.
Directed all aspects of private consulting practice for business clients. Provided direction for operational areas of administration, development, finance, and research for both existing and startup businesses. Provided advise on business environment and legislation impacting business operations. April 2011 to September 2012

Career Academy Coordinator Terry Parker High School Jacksonville, Fl.
Directed the establishment of International Business Career Academy. Coordinated Florida Department of Education and Duval County Public Schools mandated academic requirements to develop course content. Served on a team with the staff of the Jacksonville Chamber of Commerce to implement the initiative. Taught the Career Academy related courses in History, Economics, and Government to participating students. August 2004 to May 2007

Director of Real Estate Hakimian Holdings, Inc. Jacksonville, Fl.
Directed functional aspects of retail real estate investment portfolio. Coordinated management and leasing. Analyzed investment returns of property acquisitions with investment models. Served as Lender Liaison for property financing. Directed Government Affairs activities when proposals impacted property operations. May 2002 to August 2004

