



ONE CITY. ONE JACKSONVILLE.

# City of Jacksonville, Florida

*Lenny Curry, Mayor*

Department of Public Works  
Office of the Director  
214 N. Hogan Street, 10<sup>th</sup> Floor  
Jacksonville, FL 32202  
(904) 255-8786  
www.coj.net

July 8, 2019

The Honorable Scott Wilson  
City Council President and Members of the City Council  
117 West Duval Street, Suite 425  
Jacksonville, Florida 32202

**RE: Application for Non-Residential Solid Waste Collection and Transportation Franchise Application from Jacksonville Dumpster, LLC. dba Bin There Dump That**

Dear President Wilson and Members of City Council:

In accordance with Jacksonville Municipal Code, Sections 380.605 transmitted herewith is an application for a Non-Residential Solid Waste Collection and Transportation Franchise application from Jacksonville Dumpster, LLC. dba Bin There Dump That.

The Department of Public Works, Solid Waste Division has coordinated a review of the information submitted by the applicant, inspection of its facility and Jacksonville office location in addition to conducting telephone interviews with the applicant to discuss its existing and proposed operations and maintenance plan for expansion into Duval County and their business plan and marketing strategies to accomplish this expansion. The application was submitted with the appropriate fee of \$1,500.

**Experience and Potential Significant Amount of Duval County Business** – Jacksonville Dumpster, LLC. dba Bin There Dump That is a division of Stearns Dumpster Service. Stearns Dumpster service began business in the city of Atlanta, GA early 2017. Stearns Dumpster Service began with one truck and 24 dumpsters. In two years the company has grown to seven trucks and 200 dumpsters. Jacksonville Dumpster, LLC dba Bin There Dump That is enthused about opening a business in Jacksonville with its ever growing job market and population.

### **Financial Resources**

The applicant certifies that it has the financial resources to perform its duties and obligations as a franchise. The applicant also submitted an approval letter for a small business loan in excess of \$1M that will be used to purchase equipment for operations in Jacksonville.

### **Disposal Methods, Quantities, and Facilities**

The applicant proposes to landfill all Class I franchised waste it collects at the City's Trail Ridge Landfill and estimates it will collect approximately 200-300 tons per month or 2,400 – 3,600 tons per year of solid waste.

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The applicant's corporate headquarters are located at 1763 Green Road, Buford, GA 30518 with a local office at 10688 General Avenue, Suite 4, Jacksonville, FL 32220 where their Duval County records can be examined.

**Evidence of Safety and Reliability and Sanitation**

The applicant will begin operations with three solid waste trucks and a Site-Based Management Plan that will guide daily operations. The applicant has sufficient capital assets to secure a replacement vehicle in the event of a failure of their frontline equipment. The applicant has verbally provided a summary of sanitation practices to be completed on a weekly basis, and as needed.

**Background Information**

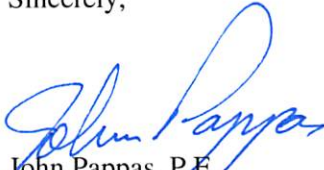
The applicant has certified that it has not been adjudicated in default on any government contracts or bids and that there are no unsatisfied final money judgments against it. Limited background checks have been completed by JSO's Interagency Special Investigator who found no records of public entity crimes, felony and/or misdemeanor charges.

Based upon the information received and reviewed, the Department recommends that the Council grant a franchise transfer for a Non-Residential Solid Waste Collection and Transportation Franchise to United Site Services, LLC based upon the following conditions:

1. execution of a franchise agreement as specified in Section 380.605(a) (6)
2. submission of a payment bond, as specified in Section 380.608(f)
3. execution of an indemnification agreement, as specified in Section 380.608(h)

If there are any questions regarding this matter please contact Will Williams at 904-255-7512.

Sincerely,

  
John Pappas, P.E.  
Director of Public Works