

PROFESSIONAL EXPERIENCE

**Matthews Real Estate Investment Services, LLC, Jacksonville, FL** **June 2023-Present**  
FIRST VICE PRESIDENT, INVESTMENT SALES

- Specialize in the acquisition and disposition of multi-family properties with a focus on Northern Florida
- Create financial modeling and advise clients on all aspects of deal creation
- Director of Matthews National Land Sale Platform
- Advises and directs clients on the highest and best use for specific developments
- Currently maintains a pipeline of \$3 Billion in developments across Florida, Georgia, and Tennessee
- Operates employment at Matthews through S-Corporation of Cameron Hooper, LLC

**Capstone Apartment Partners, LLC, Jacksonville, FL** **May 2021-June 2023**  
SENIOR ADVISOR, INVESTMENT SALES

- Started the North Florida Brokerage office
- Facilitated the sale of over \$100mm in development closings in 2022
- Sold over \$400mm in development deals between Duval and St. Johns County
- Winner of the Capstone Core Values Award 2022
- Top Producer for Capstone Florida 2022

**Corner Lot Development Group, LLC, Jacksonville, FL** **May 2018-May 2021**  
DIRECTOR OF FINANCE

- Build and maintain company financial projections in order to make proper recommendations to the CEO
- Create proformas and financial models for various projects including multi-family and commercial developments
- Underwrite multiple real-estate deals and work with banks, individuals, and private equity groups to secure financing
- Strategize and implement city and state grants and incentives for various projects within the real estate portfolio
- Raised over \$100mm in capital for multiple real estate projects in 2 years
- Oversee all accounting procedures and analyze company financials to find tax savings and efficiencies
- Forecast and predict influential market changes based on moves in interest rates, commodity pricing, and buyer trends

**Janney Montgomery Scott, LLC, Atlanta, GA** **January 2017-May 2018**  
FINANCIAL ADVISOR, BUSINESS DEVELOPMENT

- Develop and implement full scale marketing strategy to enhance business growth for The Willett Group
- Manage and maintain investment models for over 200 clients and a cumulative total of \$350mm
- Create multiple channels of client and prospect communication including website videos, social media platform marketing, team website, charitable events, seminars, pitch-books and monthly letters to clients

**BB&T Investment Services, Atlanta, GA** **August 2015-January 2017**  
INVESTMENT OFFICER, ASSISTANT VICE PRESIDENT

- Build and maintain multiple equity and fixed-income portfolios for over 100 clients with different objectives
- Analyze historical financial data and forecast which companies and sectors will give our portfolios the best risk/reward premium return over the next 12-18 months
- Develop Investment Policy Statements for each client to ensure investment processes and manage client risk

**Morgan Stanley Smith Barney, Atlanta, GA** **October 2011-August 2015**  
FINANCIAL ADVISOR

- Member of The Peachtree Group 2011-2013 (Group AUM estimated \$2.5 billion dollars)
- Portfolio Manager for The Capitol City Group 2013-2015 (Group AUM estimated \$200 million dollars)
- Created revenue growth of 40% in first year with Capitol City Group by streamlining client on-boarding processes, creating models for conservative, moderate, and aggressive investors, and by unifying marketing efforts
- Provided advice to corporate retirement plans, defined benefit plans, and professional athletes (NFL, PGA Tour)

## GOLF BACKGROUND

**NGA Hooter's Tour**, Greensboro, GA  
PROFESSIONAL GOLFER

**January 2011-June 2011**

- Professional golf career ended pre-maturely due to injury

**Steps To College Golf, Inc.** Conway, SC  
CEO/AUTHOR

**June 2010-June 2011**

- Owner of consulting company that helped high school golfers achieve a college scholarship
- Authored a book that broke down the recruiting process, what coaches look for, a description of all NCAA recruiting rules, and how to be a successful student-athlete

**Coastal Carolina University**, Conway, SC  
STUDENT-ASSISTANT MEN'S GOLF COACH

**August 2009-May 2010**

- Proficiently ran the daily operations of the golf office and acted as the academic advisor for the student athletes
- Recruited and organized numerous volunteer events including the General Hackler Invitational

## EDUCATION

**Coastal Carolina University**, Conway, SC  
Master of Business Administration, (With Honors: Cum Laude)

**2010**

Bachelor of Science in Business Marketing, (With Honors: Cum Laude)

**2009**

- NCAA Division I Academic All-American Scholar
- Competed in 2 NCAA Golf National Championships (2006 team tied for 15th, 2007 team finished 5th)
- Co-Captain with current world #1 player: Dustin Johnson 2007-2008

## CURRENT AND PAST BOARD EXPERIENCE

**The Foundation Fighting Blindness**, Atlanta, GA  
Local Chapter Board Chair-Events

**January 2015-January 2016**

- Ran the 2014 Foundation Fighting Blindness Fundraiser at East Lake Golf Club
- Raised over \$130k, which was a 45% increase from the following year

**Puppies and Golf**, Jacksonville, FL  
Director of Grants and Finance

**August 2021-August 2022**

- Helped raise \$25k in grants to provide local shelters with financial assistance in finding dogs their forever home

**Patriot Services Group**, Jacksonville, FL  
Board Member

**October 2023-Present**

- Work to provide affordable housing and transportation for at risk veterans throughout the country

## OTHER

- 2013 Georgia Mid-Amateur Golf Champion and Georgia Men's Player of the Year