

## Waste Management Inc. of Florida Application for Assignment

Application for Assignment of Advanced Disposal Services Jacksonville, LLC Residential Collection Contract to Waste Management, Inc. of Florida. This is in regard to city contract #9165, between The City of Jacksonville and Advanced Disposal Services Jacksonville, LLC Amended and Restated Agreement dated October 23, 2015. All responses and materials provided are in accordance with City of Jacksonville Ordinance Code Section 382.305 and in response to substitute legislation 2022-34.

### Section. 382.305. Content of application

Each application shall include the following:

- (a) The full name and address of the applicant.

**Waste Management Inc. of Florida  
9798 Normandy Blvd  
Jacksonville, FL 32221**

- (b) The character of the organization, that is, whether a corporation, company, association, joint stock association, individual proprietorship, firm or partnership.

#### Corporation

- (c) If a corporation, the full name and home address, social security number and date of birth of each officer and director, and a copy of its articles of incorporation and all amendments thereto.

**The Articles of Incorporation are attached. Also attached is the Sunbiz.org Division of Corporations Detail by Entity Name that lists the names of each of the officers and directors. (The home address, social security number, and date of birth are private and personal information that will not be provided). Also attached is WMIF's certificate of Good Standing with the Sate of Florida.**



Articles of  
Incorporation for WM



WMIF Sunbiz.pdf



Cert of Good  
Standing WMIF 2021.

- (d) The date the business was legally organized and, if now in business, the date of commencement of service to customers.

**March 30, 1964 is the year of incorporation for Southern Equipment & Engineering Co. address was 2800 N.W. 48<sup>th</sup> St., Pompano Beach, FL 33073, on 6/1/1970 the name was changed to Waste Management Inc. of Florida.**

- (e) If the applicant is:

- (1) An individual, firm, association or partnership, the full name and home address, social security number and date of birth of all parties owning an interest in the applicant.
- (2) A partnership, a copy of the partnership agreement and all amendments thereto.
- (3) A corporation, the names and addresses of all the stockholders of the corporation and the percentage of the total stock held by each stockholder; and the full name, home address, social security number and date of birth of all stockholders of the corporation owning five percent or more of the common or preferred stock.

**The Articles of Incorporation are attached. Also attached is the Sunbiz.org Division of Corporations Detail by Entity Name that lists the names of each of the officers and directors. (The home address,**

social security number, and date of birth are private and personal information will not be provided.)  
**Waste Management Inc. of Florida is an indirect wholly-owned subsidiary of Waste Management, Inc., which is a publicly traded company.**

- (f) If the applicant is a partly or wholly owned subsidiary of another business entity, the latter entity's full name, business address and state of incorporation or organization, and the extent of the entity's ownership of the applicant. As to the latter entity, the full name, date of birth, home address and social security number of the owner if a proprietorship; of each partner if a partnership; or of each officer, director and person owning five percent or more of the common or preferred stock if a corporation, shall be provided. In addition, if the latter entity is a corporation, the names and addresses of all stockholders of the corporation shall be provided.

**Articles of Incorporation are attached. Attached is the Sunbiz.org Division of Corporations Detail by Entity Name that lists the names of each of the officers and directors. (The home address, social security number, and date of birth are private and personal information that we cannot provide.) Waste Management Inc. of Florida is an indirect wholly-owned subsidiary of Waste Management, Inc., which is a publicly traded company. Waste Management, Inc.'s business address is 800 Capitol Street, Suite 3000, Houston, Texas, 77002, and its state of incorporation is Delaware.**

- (g) A detailed and audited statement of the financial condition of the applicant, prepared by a duly licensed independent certified public accountant, showing all assets and liabilities of every kind and character, including secured and unsecured debts, judgments, current indebtedness and all other liabilities.

**Waste Management Inc. of Florida is an indirect wholly-owned subsidiary of Waste Management, Inc., which is a publicly traded company. Attached is a copy of Waste Management, Inc.'s Form 10-K Annual Report for the fiscal year ended 12/31/20. The 10-K for fiscal year 2021 has not yet been released but should be available around the end of February.**



2020 10-K.pdf

- (h) A detailed and audited statement of profit and loss of the applicant prepared by a duly licensed independent certified public accountant, for the preceding calendar or fiscal year if the applicant has operated for that period.

**Waste Management Inc. of Florida is an indirect wholly-owned subsidiary of Waste Management, Inc., which is a publicly traded company. Attached is a copy of Waste Management, Inc.'s Form 10-K Annual Report for the fiscal year ended 12/31/20. The 10-K for fiscal year 2021 has not yet been released but should be available around the end of February.**

- (i) If the applicant is a partly or wholly owned subsidiary of another business entity, the same information required by subsection (g) and (h) of this section for to the latter business entity.

**Waste Management Inc. of Florida is an indirect wholly-owned subsidiary of Waste Management, Inc., which is a publicly traded company. Attached is a copy of Waste Management, Inc.'s Form 10-K Annual Report for the fiscal year ended 12/31/20. The 10-K for fiscal year 2021 has not yet been released but should be available around the end of February.**

- (j) A detailed projected statement of operations for the applicant's next succeeding fiscal year, with supplementary information detailing the following:

- (1) A schedule of fixed assets, depreciation expense and reserve for depreciation which shall include a detailed list of all vehicles and equipment presently in use, including make, model, year, capacity, remaining service life and other pertinent data. The applicant shall also provide a

detailed list of vehicles and equipment it intends to acquire in the event that the applicant is awarded a contract, together with its projected method of financing these additions.

**Attached is a summary profit and loss statement for the City of Jacksonville residential contract including 2021 actuals and 2022 Forecast.**

**Attached is out list of fixed assets detailing depreciation expense, vehicle detail (make, model, year, capacity, etc). We do not intend to acquire any additional vehicles before the end of the current contract.**



COJ Resi 2021 Actuals and 2022 Proj



NORMANDY RES TRK LIST 021122.xlsx

(2) A schedule of all personnel required to operate for the projected year, including supervisory and management personnel, including the job description, number of personnel and compensation for each classification.

- **Detailed below is a list of all personnel required, along with attached job descriptions.**
- **District Manager – One (1) Kenneth Arrowood, Pay band ranges from \$82,400 – 115,300 annually**
- **RMs – Three (3) dedicated Route Managers are assigned to this contract. Their pay band ranges from \$70,000 – 90,500 annually.**
  - Kevin Clark
  - Chandra Beaman
  - William “Lamar” Kendrick
- **Fleet Manager – One (1) Johnny Gibson, pay band ranges from \$65,900 – 102,100.**
- **Ops Specialists – Starting pay, \$17.00**
- **Drivers – 41, starting pay, \$20.00/hour**
- **Helpers – 33, starting pay \$17.00/hour**
- **Technicians 7, starting pay \$22.00/hour**



DM1 JD.pdf



Residential RM JD.pdf



Ops Specialist JD.pdf



Non Experienced Residential Driver JD.pdf



Technician JD.pdf



Residential Helper JD.pdf

(k) Estimated number of residences to be served, with supportive data and method of determining the number of residences.

**76,000+ residential units as assigned by the boundaries defined in the contract and as amended based on development of new homes.**

(l) Data on the sanitary landfill site to be used at time of application including:

- (1) Location: **Trail Ridge Landfill, 5110 US Hwy 301, Baldwin, FL 32234**
- (2) Landowner: **The City of Jacksonville**

- (3) Operator: **Trail Ridge Landfill, Inc. (Own by Waste Management Inc. of FL)**
- (4) Size (acres): **248 - total waste foot-print (acres)**
- (5) Remaining life (years): **60.3 years**
- (6) Copy of certificate of public convenience and necessity issued by the Department, if operated by applicant, and

**Not Applicable for Collection Companies**

- (7) A statement of projected cost of operations for landfill and disposal.

**Not applicable as the City of Jacksonville Pays all Disposal directly.**

- (m) Evidence of insurability by submission of a binder meeting the requirements of this chapter.



Item #13 - COI  
Revised.pdf



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