2

1

3

4 5

6 7

8 9

10

11 12

13 14

15 16

17

18

19 20

21

22

23 24

25

26

27 28

29

30

31

Introduced by Council President Salem and Co-Sponsored by Council Members Carrico, Lahnen, Pittman, Arias, White and Carlucci and amended by the Finance Committee:

ORDINANCE 2023-869-E

AN ORDINANCE APPROPRIATING \$1,500,000.00 FROM TOURIST DEVELOPMENT COUNCIL FUND BALANCE TO PROVIDE ADDITIONAL FUNDING TO JACKSONVILLE AND THE BEACHES CONVENTION & VISITORS BUREAU, INC. "VISIT JACKSONVILLE" D/B/A TO INCREASE SUBSTANTIALLY THE CITY'S INVESTMENT IN THE PROMOTION OF SPORTS TOURISM TO THE CITY; APPROVING AND AUTHORIZING THE MAYOR CORPORATION SECRETARY TO EXECUTE AND DELIVER, FOR AND ON BEHALF OF THE CITY, AMENDMENTS TO THE EXISTING SPORTS TOURISM CONTRACT BETWEEN THE CITY AND VISIT JACKSONVILLE TO REFLECT SUCH ADDITIONAL FUNDING AND OTHER CHANGES AS MAY BE NECESSARY, PROVIDED THE TOURIST DEVELOPMENT COUNCIL SHALL FIRST APPROVE THE TERMS THEREOF; AMENDING REVISED SCHEDULE W TO ORDINANCE 2023-504-E; PROVIDING FOR OVERSIGHT BY THE TDC; PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, the City Council recognizes the financial and civic benefits of bringing high-profile sporting events to Jacksonville and desires to refocus and renew the City's efforts in this area; and

WHEREAS, the City and Visit Jacksonville are currently parties an existing sports tourism agreement with a maximum City

indebtedness of \$182,544.89 authorized pursuant to Ordinance 2020-318-E (the "Sports Tourism Agreement"); and

WHEREAS, to reflect the City's renewed commitment to sports tourism, the City Council desires to allocate additional funding to Visit Jacksonville in the amount of \$1,500,000 under the Sports Tourism Agreement; and

WHEREAS, in addition to the appropriation of funds to Visit Jacksonville to support sports tourism in Jacksonville as provided herein, the City Council is also committed to working with the Tourist Development Council and Visit Jacksonville to encourage the creation of a new non-profit organization to serve as a Sports Foundation in Jacksonville; and

WHEREAS, it is the Council's intent that this non-profit organization will ultimately serve as the primary entity responsible for securing and promoting sports tourism events in Jacksonville and that it will identify and seek private funding to support this endeavor; and

WHEREAS, given that the scope of services provided by Visit Jacksonville under the Sports Tourism Agreement may require updating due to the additional funding, the Tourist Development Council ("TDC") shall first approve the terms of any amendment thereto (the "Amendment"), including modifications to the scope of services and approved budget, to determine how the additional funding may best be allocated to achieve the City's sports tourism objectives; now therefore

BE IT ORDAINED by the Council of the City of Jacksonville:

Section 1. Recitals. The recitals set forth above are true and correct and incorporated herein by reference.

Section 2. Appropriation. For the 2023-2024 fiscal year, within the City's budget, there is hereby appropriated the indicated sum from the account listed in subsection (a) to the account listed

in subsection (b):

(The account information is attached hereto as **Exhibit 1** and incorporated herein by this reference):

(a) Appropriated from:

See attached **Exhibit 1** \$1,500,000.00

(b) Appropriated to:

See attached Exhibit 1 \$1,500,000.00

(c) Explanation of Appropriation.

This Ordinance appropriates \$1,500,000 from Tourist Development Council fund balance to the TDC Operations trust fund authorized expenditures account to provide additional funding to Visit Jacksonville under the Sports Tourism Agreement.

Section 3. Purpose. The purpose of the appropriation in Section 1 is to provide additional funding to Visit Jacksonville under the Sports Tourism Agreement to pursue and attract sporting events of regional and national significance to Jacksonville.

Section 4. Authority to execute amendments to the Sports Tourism Agreement. The Mayor, or her designee, and the Corporation Secretary are hereby authorized to execute and deliver an amendment to the Sports Tourism Agreement between the City and Visit Jacksonville (the "Amendment"), reflecting the additional funding of \$1,500,000 and any other changes consistent with this Ordinance, provided that the TDC shall first approve the terms of the Amendment, including changes to the scopes of services to be provided by Visit Jacksonville and approved budget. The Amendment may include such additions, deletions, and changes as may be reasonable, necessary, and incidental for carrying out the purpose thereof, as may be acceptable to the Mayor or her designee, with such inclusion and acceptance being evidenced by execution of the Amendment by the Mayor or her designee, provided no modification of the Amendment may

increase the financial obligations or the liability of City authorized 1 2 3 4 5 6 7 8 9 10 11

14

15

12

13

16 17

18 19

> 20 21

22 23

24

25

26

27

28

29

30

31

herein and any such modification shall be technical only and shall be subject to appropriate legal review and approval of the General Counsel or his or her designee and all other appropriate action required by law. For the purposes of this Ordinance, "technical changes" is defined as those changes having no financial impact to the City, and other non-substantive changes that do not substantively increase the duties and responsibilities of the City under the provisions of the Agreement. The Mayor, or her designee, and the Corporation Secretary, are also authorized to execute any subsequent amendments or renewals to the Sports Tourism Agreement, as may be approved by the TDC, that do not increase the financial obligations of the City.

Section 5. Amending Revised Schedule W to Ordinance 2023-504-E. There is hereby amended for the fiscal year 2023-2024 budget for TDC by substituting in the place of the Revised Schedule W, approved by Ordinance 2023-504-E, the Second Revised Schedule W, attached hereto as Exhibit 2 and incorporated herein by this reference. The Second Revised Schedule W reflects the funds appropriated herein.

The TDC shall oversee the funds Section 6. Oversight. appropriated herein.

Section 7. Effective Date. This Ordinance shall become effective upon signature by the Mayor or upon becoming effective without the Mayor's signature.

Form Approved:

/s/ Mary E. Staffopoulos

Office of General Counsel

Legislation Prepared By: Harry M. Wilson, IV

GC-#1609496-v1-2023-869-E.docx