Taylor Mejia

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EDUCATION

UNIVERSITY OF NORTH FLORIDA 2011-2015

Bachelor of Arts in Political Science Minor, Professional Education

COMMUNITY INVOLVEMENT & PROFESSIONAL ORGANIZATIONS

ASSOCIATION OF FLORIDA COLLEGES - FSCJ CHAPTER

Board Member | 2023 - Present

JACKSONVILLE COMMUNITY COUNCIL INC.

Board Member | 2022 - Present

HIGHTOWER EMERGING LEADERS FELLOWSHIP

Fellow | Class of 2022

NORTHEAST FLORIDA BUILDERS ASSOCIATION - YOUNG PROFESSIONALS GROUP

Board Member | 2020 - 2023

NORTHEAST FLORIDA BUILDERS ASSOCIATION - EMERGING LEADERS PROGRAM

Graduate | Class of 2021 Steering Committee | 2022- 2023

WORK EXPERIENCE

DIRECTOR OF GOVERNMENT AND COMMUNITY RELATIONS | FSCJ 2023 - PRESENT

- Provides leadership as the College liaison for governmental affairs with local, state, and federal officials and government agencies
- Builds relationships with businesses, non-profits, and other community agencies to strengthen the College's role within its community and facilitates support for a variety of FSCJ initiatives
- Analyzes legislation impacting FSCJ and assists in developing a coordinated response from the College
- Identifies funding and policy development opportunities from local, state and federal sources
- Coordinates student educational experiences with legislative activities

GOVERNMENT CONSULTANT | THE SOUTHERN GROUP 2020 - 2023

- Represented public and private clients before local and state governments on client-related issues, including education, non-profit, economic development, community redevelopment, land use and zoning, and the construction industry
- Secured local and state funding for projects through direct appropriations, grants, and economic development incentive programs
- Analyzed proposed local and state legislation and advised clients on related policy issues
- Collaborated with clients to create and implement business development and community engagement strategies
- Prepared Request for Proposal (RFP), grant applications, and annual report documents

DIRECTOR, STRATEGIC PARTNERSHIPS | GILMORE HAGAN PARTNERS 2018 - 2020

- Organized and managed multi-agency, citywide programs to ensure efficient use of time and funding
- Identified and fostered strategic partnership opportunities for clients with government agencies, non-profit organizations, and other community groups
- Developed strategic plans, road maps, and economic impact analyses for clients and assisted in the implementation of those plans
- Assisted clients new to the Jacksonville market area with site selection, demographic research, and introductions to community leaders

ASSOCIATE | INFINITY GLOBAL SOLUTIONS 2015 -2018

- Monitored legislation at the local and state level for key client issues
- Conducted research to identify emerging needs, trends, and services related to assigned projects