

SUMMARY OF QUALIFICATIONS

A driven visionary and small business leader with a proven track record of exceeding goals and developing winning cultures. Over ten years of experience in Finance, B2B sales, relationship building, coaching, implementing Lean-based strategies, recruiting, manufacturing, human resources, public speaking, commercial and consumer lending, and customer service. Significant strengths include successful employee development, leadership by example, development and execution of communication strategies.

PROFESSIONAL EXPERIENCE

Riverplace Capital Management, Inc.	2/18-Present
President, Investment Services	1/23-Present
Vice President	2/18-12/22
<ul style="list-style-type: none">➤ Oversee Investment Staff and Direction of Organization<ul style="list-style-type: none">○ Responsible for growth and development of Investment Staff○ Oversee a portfolio of over \$200MM to drive efficiencies and reduce errors○ Responsible for setting the growth strategy and managing to it accordingly➤ Serve on the Investment Committee of Riverplace Capital<ul style="list-style-type: none">○ Responsible for all the technology, communication services, and financial equities for each individual strategy<ul style="list-style-type: none">▪ Provide recommendations on when to buy/sell when making changes to a strategy○ Responsible for the research for finding new additions to the different strategies based upon need	
Regions Bank, San Marco Branch Jacksonville, FL, Jackson, TN	9/12-7/17
Branch Manager/VP	9/14-7/17
Branch Team Leader	5/13-9/14
Financial Service Specialist	9/12-5/13
<ul style="list-style-type: none">➤ Turned around branch from bottom third to the top 10%<ul style="list-style-type: none">○ Grew revenue 60% in two years○ Grew core deposits 200% in two years○ Grew total loans 200% in two years➤ Grew brand recognition by increasing presence in civic and cultural organizations<ul style="list-style-type: none">○ Friend of Hendricks (association with local elementary school)○ San Marco Merchant's Association○ American Cancer Society	

Manpower Group, Jackson, TN	3/10-9/12
Business Development Manager	3/12-9/12
On-Site Supervisor	12/10-3/12
Staffing Specialist	3/10-12/10
➤ Met with HR partners of manufacturing companies to fill their staffing needs	
➤ Promoted to On-Site Supervisor	
○ Directly worked with large manufacturer and had office within facility	
○ Directly oversaw the recruiting and HR responsibilities of over 130 employees	
➤ Promoted to Business Development Manager	
○ Spearheaded the new medical staffing division	
○ Met directly with Providers and Executive teams to discuss their medical staffing needs	

EDUCATION

Union University, July 2014

Bachelors of Science Organizational Leadership

AWARDS/HONORS

- Regions 360 Award – Award for exceptional partnership with other areas of the bank
- Associate Engagement Perfect Score – Annual leadership survey of subordinates
- Regions Significance Award – Exceptional performance award
- Regions Presidential Coin for Extraordinary Performance – Fourth recipient of award for exceptional overall performance
- Regions Branch Leadership Academy – One of two associates out of thirty selected to attend
- Madison County, TN Hall of Fame Athlete of the Year

ORGANIZATIONS

San Marco Merchants Association

President/Vice President/Treasurer/Board Member November 2014-Present

Jacksonville Speech & Hearing Center

Strategy Chair/Executive Committee/Treasurer September 2019- Present

Leadership Jacksonville Class of 2024