



ETHAN GREGORY

CONTACT

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Thank you for the opportunity to apply to serve on the Jacksonville Historic Preservation Commission.

I was drawn to the position by my extensive experience working with single-family homes throughout the historic district both as a Realtor and an investor. I truly enjoy the preservation and cultivation of historic districts through proper renovation practices. Connecting both homeowners and investors with historic properties has always been a passion of mine because I feel a pride in knowing that I helped preserve these homes for future generations.

My career has included working with large institutional clients including bank owned and trust owned properties. Plus, local investors and their portfolio management. This experience working with a high volume of properties and understanding their renovation needs from start to finish I believe will be a great asset to the commission.

I look forward to hearing from you.

Sincerely,

A handwritten signature in black ink, appearing to read "Ethan Gregory". The signature is fluid and cursive, with a long horizontal stroke at the end.



ETHAN GREGORY

PROFILE

Licensed real estate professional with extensive experience in providing service to institutional clients for single family, multi-family and land. Proficient in asset management, construction renovation and financial analysis for multiple platforms. Expertise with acquisition, management and disposition of all residential property types.

Currently serve on the RealMLS board of directors.

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904-502-9700

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<https://www.linkedin.com/in/ethan-gregory-1679515a/>

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ACTIVITIES AND INTERESTS

Woodworking
Gardening
Raising chickens
Biking

WORK EXPERIENCE

Broker Associate, Realtor

Allison James Estates and Homes, Jacksonville, FL

2004-Present

- Self-directed management of residential properties from institutional clients ranging from bank-owned, trust-owned and 3rd party investor acquisitions.
- Experience with managing high volume of transactions, up to 150 a year.
- Accomplished valuation expert of residential properties through sales comparison model and income approach, up to 500 a year.
- Leadership of team including direct employee reports, independent contractors and vendors over a wide range of disciplines.
- Management of construction and rehab for a portfolio of single and multi-family properties from initial bidding to final walk-through.
- Accounting and tracking of finances to ensure preferred investor performance.
- Acquiring, analyzing, negotiating and on-boarding properties for investor and institutional clients.

EDUCATION

University of Florida

June 2004

Bachelor of Arts in Sociology, Minor in Mass Communications

KEY SKILLS AND CHARACTERISTICS

- Efficient task management
- Customer service oriented
- Leadership including board of directors for Northeast Florida MLS
- Highly organized and attention to detail
- Marketing of assets to clients who are not local
- Strong interpersonal and communication skills